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| Informazione<br>Regolamentata n.<br>20076-30-2024 | Data/Ora Inizio Diffusione<br>2 Giugno 2024 10:14:14 | Euronext Milan |
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Societa' : GIGLIO GROUP

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Oggetto : GIGLIO GROUP SPA: INFORMATION  
REQUEST PURSUANT TO ART. 114, PAR. 5,  
OF LEGISLATIVE DECREE NO. 58/1998

*Testo del comunicato*

Vedi allegato



## INFORMATION REQUEST PURSUANT TO ART. 114, PAR. 5, OF LEGISLATIVE DECREE NO. 58/1998

**Milan, 31 May 2024** - Giglio Group S.p.A. (Ticker GG) - a company listed on the Euronext Milan segment of Italy's stock-exchange market - pursuant to and by effect of Art. 114, par. 5, of the CFA, in compliance with Consob's request, protocol 0043376/23 of 5 May 2023, discloses the following information in response to the specific points referred to by the Supervisory Authority.

### **a) Net financial position of Giglio Group S.p.A. and of the Giglio Group, highlighting short-term components and separating them from medium/long-term ones**

The schedules of the net financial debt of both the Company and the Group were modified in accordance to the Reference Note no. 5/21 issued by Consob on 29 April 2021 with regard to ESMA's Orientation related to the disclosures obligations that, starting from 5 May 2021, changed the references provided for in Communication no. DEM/6064293 of 28 July 2006 as far as the net financial position is concerned.

#### **Giglio Group S.p.A.**

(Euro thousands)

|          | <b>(Euro thousands)</b>                               | <b>30.04.2024</b> | <b>31.03.2024</b> | <b>29.02.2024</b> |
|----------|---|-------------------|-------------------|-------------------|
| A        | Cash and cash equivalents                             | 460               | 593               | 732               |
| B        | Cash and cash equivalents                             | -                 | -                 | -                 |
| C        | Other current financial assets                        | 2                 | 2                 | 2                 |
| <b>D</b> | <b>Cash &amp; cash equivalents (A)+(B)+(C)</b>        | <b>462</b>        | <b>595</b>        | <b>734</b>        |
| E        | Current financial liabilities                         | (1,668)           | (1,917)           | (1,873)           |
|          | <i>of which with Related Parties</i>                  | 2                 | 2                 | 2                 |
| F        | Current part of the non-current financial liabilities | (4,059)           | (3,232)           | (3,098)           |
| <b>G</b> | <b>Current financial liabilities (E)+(F)</b>          | <b>(5,728)</b>    | <b>(5,150)</b>    | <b>(4,972)</b>    |
| <b>H</b> | <b>Net current financial liabilities (G) - (D)</b>    | <b>(5,266)</b>    | <b>(4,555)</b>    | <b>(4,238)</b>    |
| I        | Non-current financial liabilities                     | (4,189)           | (4,239)           | (4,430)           |
|          | <i>of which with Related Parties</i>                  | -                 | -                 | -                 |
| J        | Debt instruments                                      | (1,514)           | (2,262)           | (2,262)           |
| K        | Non-current trade and other payables                  | (1)               | (1)               | (1)               |
| <b>L</b> | <b>Non-current financial liabilities (I)+(J)+(K)</b>  | <b>(5,704)</b>    | <b>(6,502)</b>    | <b>(6,694)</b>    |
| <b>M</b> | <b>Total financial liabilities (H)+(L)</b>            | <b>(10,970)</b>   | <b>(11,057)</b>   | <b>(10,932)</b>   |

As of 30 April 2024, the net financial liability of Giglio Group S.p.A. is equal to € 11 million (€ 11 million as of 31 March 2024).

The financial liability, in line with March 2024, includes the merger by incorporation of the company E-commerce Outsourcing S.r.l. into the company Giglio Group S.p.A., which took place on 19 December 2023, net of the regular payment of the instalments falling due in the month. We highlight the failure to pay a 2024 instalment relating to the loan received from Unicredit.

The debt instrument (J) relates to the EBB S.r.l bond, issued on 2 April 2019 for an amount of € 5 million in principal, the terms and conditions of which are contained in the regulation. As of 30 April 2024, the

outstanding debt is equal to € 3,003,000, of which € 1,489,000 as the current portion and € 1,514,000 as the non-current portion, net of the payment of the instalments.

## Giglio Group

(Euro thousands)

|          | (Euro thousands)                                      | 30.04.2024      | 31.03.2024      | 29.02.2024      |
|----------|---|-----------------|-----------------|-----------------|
| A        | Cash and cash equivalents                             | 471             | 610             | 748             |
| B        | Cash and cash equivalents                             | -               | -               | -               |
| C        | Other current financial assets                        | 2               | 2               | 2               |
| <b>D</b> | <b>Cash &amp; cash equivalents (A)+(B)+(C)</b>        | <b>473</b>      | <b>612</b>      | <b>750</b>      |
| E        | Current financial liabilities                         | (1,668)         | (1,917)         | (1,873)         |
|          | <i>of which with Related Parties</i>                  | 2               | 2               | 2               |
| F        | Current part of the non-current financial liabilities | (4,059)         | (3,232)         | (3,098)         |
| <b>G</b> | <b>Current financial liabilities (E)+(F)</b>          | <b>(5,728)</b>  | <b>(5,150)</b>  | <b>(4,972)</b>  |
| <b>H</b> | <b>Net current financial liabilities (G) - (D)</b>    | <b>(5,255)</b>  | <b>(4,538)</b>  | <b>(4,221)</b>  |
| I        | Non-current financial liabilities                     | (4,189)         | (4,239)         | (4,430)         |
|          | <i>of which with Related Parties</i>                  | -               | -               | -               |
| J        | Debt instruments                                      | (1,514)         | (2,262)         | (2,262)         |
| K        | Non-current trade and other payables                  | (1)             | (1)             | (1)             |
| <b>L</b> | <b>Non-current financial liabilities (I)+(J)+(K)</b>  | <b>(5,704)</b>  | <b>(6,502)</b>  | <b>(6,694)</b>  |
| <b>M</b> | <b>Total financial liabilities (H)+(L)</b>            | <b>(10,959)</b> | <b>(11,040)</b> | <b>(10,915)</b> |

The group's net financial liability as of 30 April 2024 is equal to € 11 million, if compared to € 11 million as of 31 March 2024.

The financial liability, in line with March 2024, includes the deconsolidation of the company Salotto di Brera S.r.l. which on 1 December 2023 carried out a capital increase subscribed by third parties, following which the percentage of participation of Giglio S.p.A. in Salotto di Brera decreased to 49%, net of the regular payment of the instalments falling due in the month. We highlight the failure to pay a 2024 instalment relating to the loan received from Unicredit.

***b) The overdue debit positions of Giglio Group S.p.A. and of the Giglio Group, broken down by nature (financial, commercial, tax, social security and towards employees) and any related reaction initiatives by creditors (reminders, injunctions, suspensions of supplies, etc.)***

The Group has trade payables overdue for more than 60 days for a total amount of € 3.1 million (as of 31 March 2024 for a total amount of € 2.8 million).

As specified in paragraph f), a capital increase operation was completed in December 2023, which had the effect of reducing trade payables overdue by more than 60 days.

As of the date of this press release, with regard to overdue trade payables, there are no executive actions in progress. The Group has offset some legal actions for credit recovery with repayment plans, as accepted by the counterparties and respected by Giglio.

With regard to Giglio Group S.p.A., the following tax and social security payables are reported, which total € 2.3 million, of which € 341,000 in instalment payments:

- On 20 May 2022, the Revenue Agency notified the Company of the non-payment of VAT to the French administration by the company IBOX SRL (ceased by incorporation into Giglio Group S.p.A.) for an amount

equal to € 92,000, including penalties and interest. On 20 July 2022, the French tax authorities accepted the request for payment by instalments in 24 (twenty-four) monthly instalments, of € 4 thousand each, starting from 1 August 2022 and lasting until 1 July 2024. As of 30 April 2024, the total payable is equal to € 48,000.

- In relation to the assessment by consent agreement for the 2016 tax year, which gave rise to an amount to be paid of a total of € 28,000, the division into instalments was requested in 8 quarterly instalments starting from 20 June 2022. As of 30 April 2024, the outstanding debt amounted to € 7,000.
- On 20 November 2022, the Revenue Agency notified the Company of the non-payment of 2022 Q1 VAT, for an amount equal to € 86,000. To this amount, fines and interest for a total of € 17,000 must be added.
- On 21 January 2023, adhesion to the "Rottamazione-quater" tax collection settlement agreement for the proceedings entrusted to the collection agency from 1 January 2000 to 30 June 2022 was presented. The total to be paid in the subsidized definition is equal to € 43,000, of which the first instalment to be paid is dated 31 October 2023. As of 30 April 2024, the outstanding debt amounted to € 31,000.
- On 14 February 2023, the Revenue Agency notified the non-payment of VAT for 2022 Q2, for an amount equal to € 188,000, including penalties and interest, for which payment is expected in 20 (twenty) quarterly instalments, of € 9,000 each, starting from 16 March 2023. The total debt as of 30 April 2024 is equal to € 141,000, net of the regular payment of the agreed instalments.
- As of 30 April 2024, unpaid withholding taxes applied upstream amounted to € 128,000 in 2021, € 70,000 in 2023 and € 30,000 in 2024, which will be regularized through voluntary correction of tax return.
- As of 30 April 2024, unpaid employee withholding taxes amounted to € 137,000 in 2022, € 206,000 in 2023 and € 110,000 in 2024, which will be regularized through voluntary correction of tax return.
- As of 30 April 2024, IRAP payables amounted to € 142,000, of which € 64,000 in 2022, which will be regularized through voluntary correction of tax return.
- As of 31 March 2024, there is an overdue foreign VAT payable of € 800,000 relating to the year 2023, which will be regularized through voluntary correction of tax return, and an overdue 2024 foreign VAT payable of € 138,000 relating to 2024 Q1.
- On 20 April 2023, the request for breaking down into instalments the existing debt (€ 152,000) was presented and accepted by the National Institute of Social Insurance (INPS), to be paid in 24 monthly instalments, the first of which is due on 1 May 2023. The payable including interest is equal to € 169,000. During H2, the request for breaking down into supplementary instalments the existing debt (€ 48,000) was presented and accepted by the National Institute of Social Insurance (INPS), to be paid in 20 monthly instalments, the first of which is due on 13 August 2023. The payable including interest is equal to € 52,000. As of 30 April 2024, the outstanding debt amounted to € 120,000.

It should be noted that on 31 October the sale of the entire share capital of the 100% subsidiary, under Swiss law, Ibox SA was completed. The buyer is the company FuTureScape Sagl, also under Swiss law. The operation involved the sale of shares for a total value of € 5,887,000. Following the transfer of the shares, Giglio Group proceeded with the purchase of a series of e-commerce-related assets held at the time by Ibox SA, including contracts, assets and cash and cash equivalents, for an equivalent total value. This operation did not involve overall cash movements. All e-commerce operations are, as of 31 December 2023, carried out entirely by the company Giglio Group S.p.A. following the merger by incorporation of the company E-commerce Outsourcing S.r.l., which took place on 19 December 2023.

***c) The main changes in relations with related parties of Giglio Group S.p.A. and of the Group with respect to the last annual or half-year financial report approved pursuant to Art. 154-ter of the CFA***

The companies defined as Related Parties, along with their relation with Giglio Group S.p.A., are reported below:

- Meridiana Holding S.p.A.. is the majority shareholder of the Company, owning 57% of its share capital.
- Max Factory S.r.l. is a company fully controlled by Meridiana Holding S.p.A..
- Azo Asia Limited is a company fully controlled by Meridiana Holding S.p.A..
- Azo International OU is a company fully controlled by Meridiana Holding S.p.A..
- Luxurycloud S.r.l., a company whose sole director is Anna Maria Lezzi, vice president and director of Giglio Group S.p.A..

As of 30 April 2024, the following are recorded in the balance sheet:

- Trade payables to Max Factory S.r.l. for € 277,000.
- Trade payables to Max Factory S.r.l. for € 120,000.

As of the date of this press release, the following leasing contracts have been signed with Max Factory:

- Genoa offices: Palazzo della Meridiana for a total annual cost of € 60,000 for the period going from 28 January 2023 to 27 January 2029.
- Rome office: total annual cost of € 144,000 with annual automatic renewal, following the contractual expiry of 31 December 2023.

As of the date of this press release, the sub-lease agreement with Luxurycloud (sub-lessee) concerning a part of Palazzo della Meridiana in Genoa has been signed, annual fee of € 30,000, from 20 February 2023 for six years.

***d) Any non-compliance with the covenants, negative pledges and any other debt clause of Giglio Group S.p.A. and of the Group, involving limits on the use of financial resources, with an updated date indication of the degree of compliance with these clauses***

The net financial debt includes the financial debt relating to the EBB S.r.l. bond, issued on 2 April 2019 for an amount of € 5 million in principal. As of 30 April 2024, the outstanding debt is equal to € 3,003,000, of which € 1,489,000 as the current portion and € 1,514,000 as the non-current portion, net of the regular payment of the instalments.

The regulation governing the terms and conditions of said Bond includes also some commitments and limitations borne by the Company, including the financial covenants, which, should they occur, they would entail the loss of the benefit of the term, along with the obligation for the Company to fully reimburse in advance the Bond (the so-called events of major importance).

On 28 June 2023, SACE, as guarantor of the bond loan, gave consent to the bond holder EBB S.r.l. upon grant of the waiver under the following terms and conditions:

- Consent relating to non-compliance with the financial parameters "leverage ratio" and "gearing ratio" (covenant holiday) is granted in relation to all the verification dates until full repayment of the bond loan. However, the commitments referred to in clause 11.2 (disclosure commitments) of the regulation of the bond loan by Giglio Group S.p.a. remain in force;
- Therefore, the surety commitment of the holding company Meridiana referred to in Art. 10 ("Regulation of the Loan, Financial Parameters and Further Commitment of the Guarantor") is to be considered no longer in force. In any case, it is understood between the parties that all other

obligations and duties assumed by Meridiana Holding Srl pursuant to the guarantee and indemnity agreement dated 10 March 2020 shall remain in force and fully exercisable.

- In view of the above, it should be noted that with reference to the guarantee and indemnity agreement dated 10 March 2020, the guaranteed amount referred to in premise D is thus understood to be confirmed at € 1,500,000 together with the commitment to grant a pledge on the shares of Giglio Group S.p.a. for a total of € 4,152,000 in favour of SACE. The parties agree as of now that the pledge does not imply the possibility of exercising voting rights.
- The effectiveness of the consent expressed is suspended until the date of receipt of the acceptance of the letter of consent countersigned by Giglio Group S.p.a., sent on 29 June 2023.

***e) The state of implementation of any industrial and financial plans, highlighting any deviation of actual figures if compared to the foreseen ones***

The company intends to modify 2023-2027 Business Plan approved by the Board of Directors on 30 March 2023; a new Business Plan for the years 2024-2028 is being prepared.

***f) Capital increase operation concluded on December 2023***

On 20 December 2023, the Company concluded the private placement of no. 11,298,741 ordinary newly-issued shares without nominal value, at a price of € 0.442527173 per share, for an overall countervalue of € 5 million.

The value of the capital increase, fully subscribed, is therefore equal to € 5 million, with no. 4,393,604 shares issued with the same ISIN as the outstanding ones, destined for immediate admission to listing and no. 6,905,137 with different ISIN, not intended for immediate admission to listing.

The price incorporates a 15% discount compared to the "average of the last three market months before the day of issue times the daily volumes exchanged in the same period" and therefore also falls within the 5-20% price range established by the Board of Directors. Moreover, the price includes a discount of 6.836 % on the latest closing price of Giglio Group.

Following the capital increase, Ibox SA, the only member who is not a related party, subscribed at the price indicated above no. 2,937,672 shares for a value of € 1.3 million, equal to 26% of the capital increase through the compensation of its liquid and collectable receivables towards the Company. Meridiana Holding S.p.A. subscribed no. 6,779,245 shares for a value of € 3 million, equal to 60% of the capital increase, of which € 2,528,000 in cash, which have already been transferred into the Company's coffers and € 472,000 through compensation of its liquid and collectable receivables towards the Company; Luxury Cloud S.r.l. subscribed no. 1,581,823 shares for a value of € 700,000, equal to 14% of the capital increase, paid in cash, which have already been transferred into the Company's coffers.

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***Information on Giglio Group:*** *Founded by Alessandro Giglio in 2003 and listed on Borsa Italiana since 2015, currently on the EURONEXT MILAN market, Giglio Group is a leader in Italy for designing, implementing, and managing high-value-added omniexperience platforms for the Fashion, Design, Lifestyle, Food, Healthcare, and Merchandising worlds. Headquartered in Milan, with branches in Rome, Genoa, and Shanghai. With substantial specific experience, Giglio Group supports client companies in distributing their products online through a unique platform, starting from implementing and fully managing mono-brand e-stores. Additionally, it integrates operations with dedicated placement on major marketplaces and social channels globally, ensuring online management for both new collections and remaining stock. The uniqueness of a "full chain" online service guarantees a 100% sell-through.*

**For further information:**

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