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Oggetto : WIIT\_PR\_Four-year contract Renewal Retail  
B2B for 4.7mln Euro

*Testo del comunicato*

Vedi allegato



THE PREMIUM CLOUD

## PRESS RELEASE

**WIIT announces four-year contract renewal for Cloud Services  
for a value of about Euro 4.7 million  
with a leading Italian company in the distribution of electrical material**

**Milan, 31 July 2024 – WIIT S.p.A.** ("WIIT" or the "Company"; ISIN IT0005440893; WIIT.MI), one of the main European players in the market of Cloud Computing services for enterprises, focused on the provision of continuous Hybrid and Hosted Private Cloud services for critical applications, announces the **renewal of a four-year contract for Secure Cloud services, for a total value of about Euro 4.7 million**, with a **leading** Italian company (the "Client") part of a major international group, a reference operator in the B2B distribution of electrical material, solutions and services.

The Client chose to continue its long-standing collaboration with WIIT, confirming the strength of the relationship by extending its services to the new **Secure Cloud** model multi-region integrating managed services, processes, security and technologies. This model, included in the WIIT offer, will further enhance the flexibility, scalability and security of the services already available to the Client. The extension of the contract guarantees maximum resilience and business continuity thanks to the extension of Cloud services and the adoption of the Disaster Recovery service provided in the North-East Standard Zone in Italy (one of the 7 geographical "Regions"). The latter Zone operates in synergy with the Premium Zone Italy North-West, which holds systems capable of hosting all the Client's business critical processes ensuring high reliability.

*"The renewal of the contract by a Client of this calibre demonstrates trust in our services and validates the solidity and quality of the WIIT offer. This recognition motivates us to constantly improve our services and expand our offering, with the aim of supporting our clients in the dynamic and competitive retail sector, where business continuity and resilience are crucial," commented **WIIT CEO Alessandro Cozzi**. "WIIT provides a wealth of knowledge gained in the field from our many experiences, enabling us to provide flexible and timely support to the retail sector and beyond."*

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**WIIT S.p.A.**

WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a leader in the Cloud Computing market. The company has a pan-European footprint and is present in key markets, such as Italy, Germany and Switzerland, positioning itself among the leading players in the provision of innovative Hosted Private and Hybrid Cloud technology solutions. WIIT operates through managed processes, specialised resources and technology assets including data centers spread across 7 Regions: 4 in Germany, 1 in Switzerland and 2 in Italy, 2 of which are Premium Zone enabled, i.e. with Tier IV certified data centers by the Uptime Institute and the highest levels of security by design. WIIT has 6 SAP certifications at the highest level of specialisation. Its end-to-end approach enables the company to provide its partner companies with customised, high value-added services with the highest security and quality standards for the management of critical applications and business continuity, while guaranteeing maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). Since 2022, the WIIT Group has joined the UN Global Compact. ([www.wiit.cloud](http://www.wiit.cloud))

# WIIT

THE PREMIUM CLOUD

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