



# Investor Presentation

[ECNL:IM] - [ECNLF: OTCQX]

## Lytham Partners Fall 2024 Investor Conference

October 1, 2024



# Aquafil is Market Leader in Nylon

% on 1H 2024 REVENUES

## Carpet yarn

- Contract
  - Residential
  - Automotive
- 72%**



## Textile yarn

- Apparel
  - Swimwear
  - Sportswear
- 16%**



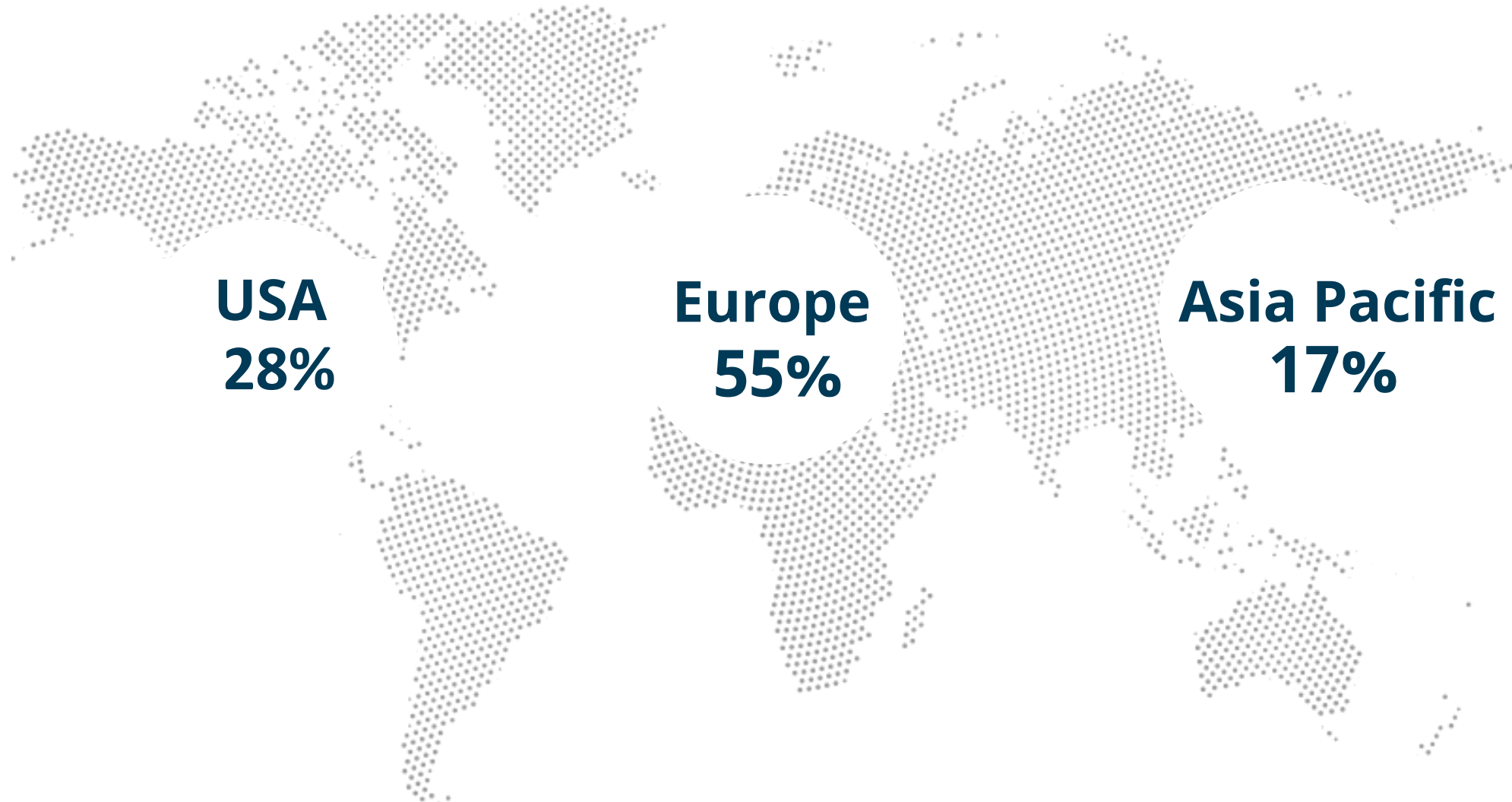
## Polymers

- Industrial Molding
  - Extrusion
  - Compounding
- 12%**

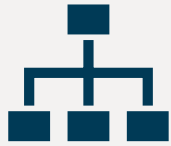


# And Market Leader Worldwide

% on 1H 2024 REVENUES



# Company Strengths



A successful **Business Model**. Proprietary technology with continuous R&D innovation.

Approx. **2% of revenues in R&D**



**Pioneer of Circularity with the ECONYL® Regeneration System**, producing sustainable fibers and polymers from nylon 6 waste.

Approx. **53% of fiber turnover**



**Glocal.**  
A Global Company with local productions.

**19 Plants, 8 Countries on 3 Continents**  
**Ca. 2,400 Employees**

# Infinitely Recyclable, Endless Possibilities

100% regenerated & regenerable  
nylon.

Unique proprietary technology.

Same quality and performance as  
standard nylon without using new  
resources.

## The ECONYL® Regeneration System



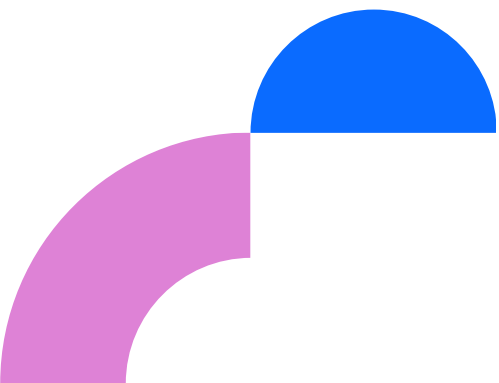
# WASTE IN

ECONYL<sup>®</sup> nylon is made from waste otherwise destined for the landfill





# NO WASTE OUT



# Our Main ESG Targets

Generate 60% of our fibers revenues from ECONYL® and other regenerated fibers

Collect 35,000 tons of post-consumer waste

Join the SBT initiative and set GHG reduction target

Monitor Group's key suppliers through audits and/or due diligence  
(in line with the European Supply Chain Act)

20% women in top and senior management positions within 3 years to assure gender equality

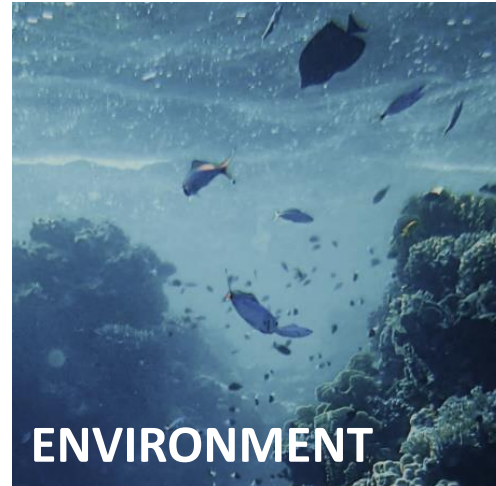
Draft a succession plan for our top management





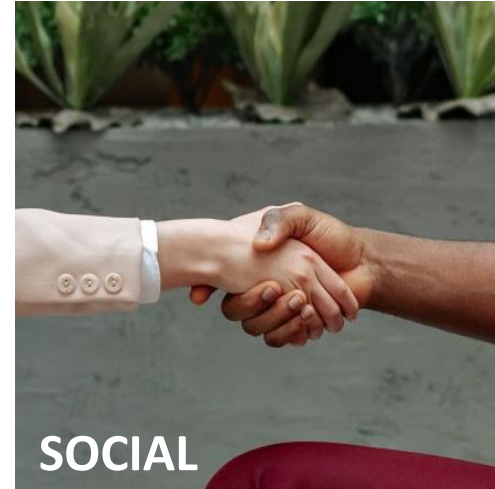
# Our Top ESG Achievements

**1<sup>st</sup> ranked** company in the "**Textiles**" subindustry according to Morningstar Sustainalytics ESG Risk Rating and **Silver Medal** according to **EcoVadis**.



## ENVIRONMENT

- **Environmental Policy** approval
- **Scope 3 emissions** reporting
- Development, validation and issuance of **ISO 4484-2 standard** on microplastics
- **Climate Change Risk and Vulnerability Assessment** and **Biodiversity Assessment**



## SOCIAL

- **DE&I Policy** definition
- Approval of **Human Rights Policy**
- Approval of **Green Procurement Policy**
- **45 thousand hours of training** (+35% vs 2022)
- Launch of the **talent management** project



## GOVERNANCE

- Approval of new **ESG Policy** and establishment of an **ESG Committee**
- New **remuneration** and **incentive policy** with ESG parameters
- **Anti-Corruption Policy**
- Update of the **Code of Ethics** and **Whistleblowing Procedure**

# Key figures

1H 2024

**€ 288,1 Million** of Revenues

**€ 32,6 Million** EBITDA

**€ 243,0 Million** NFP

**52,8% ECONYL®** fiber turnover



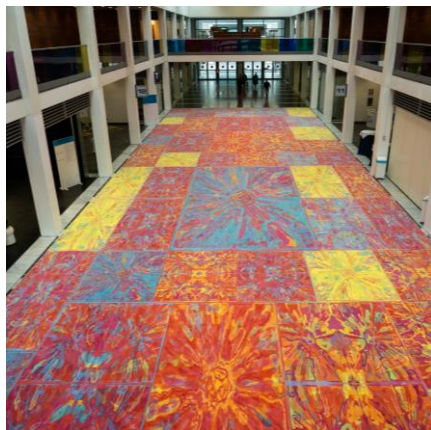
# Industrial plan 2024 – 2026

- New **2024 –2026 industrial plan** designed to:
  - further **strengthen** the Group's **competitive positioning** through **volumes increase**
  - **accelerate the growth path**, also through additional investments, partly leveraging on the **€40m capital increase**
  - support selected initiatives for:
    - **technological improvement**
    - **increase in efficiency** and **automation** of the production process, and
    - **cost rationalization.**



# Industrial plan 2024 – 2026 - Expected volumes by business lines

## BCF - Carpet yarn



## NTF - Textile yarn



## Polymers



<b>'24E vs '23E</b>	Substantially stable	Substantially stable	40%
<b>'25E vs '24E</b>	From +7% to +9%	From +15% to +18%	From +45% to +55%
<b>'26E vs '25E</b>	From +2% to +4%	From +4% to +7%	From 1% to +2%
<b>CAGR '23-'26</b>	+4%	+7%	+30%

All the expected results include the effects of the proposed capital increase of €40 mln.

# Industrial plan 2024 – 2026

## - Key indicators

### Expected results 2024

- **EBITDA target:** ca. 65 €/mln
- **NFP\*:** ca. 207 €/mln

### Expected results 2025

- **EBITDA target:** 80 – 87 €/mln
- **NFP\*:** 185 – 195 €/mln

### Expected results 2026

- **EBITDA target:** 90 – 96 €/mln
- **NFP\*:** 157 – 167 €/mln

All the expected results include the effects of the proposed capital increase of €40 mln.

\* Positive means debt



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