

Q3 2024 Revenue Results



Speakers



William Marabini
Chief Financial Officer



Michele Bertacco
Investor Relations Director

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William Marabini, the Manager in charge of preparing the corporate accounting documents, declares that, pursuant to art. 154-bis, paragraph 2, of the Legislative Decree no. 58 of February 24, 1998, the accounting information contained herein correspond to document results, books and accounting records.

Some figures related to previous periods were reclassified for a better representation of balance sheet and the profit and loss statements.

“In a macroeconomic environment that is challenging for many industries, Technogym continues to outpace the market in the third quarter of the current year, driven by substantial investments in innovation. This reaffirms the success of our long-term strategy, centered on our digital ecosystem powered by artificial intelligence, which was utilized and appreciated by 15,000 athletes from around the world at the recent Paris 2024 Olympic and Paralympic Games.

Today, on a global scale, wellness and health are top priorities for consumers, and Technogym is positioning itself as "sustainable medicine" capable of treating, preventing, and promoting healthy longevity. In a market where strength training is on the rise, Technogym has leveraged its 40+ years of experience with the introduction of Biostrength, the first product line that integrates AI into strength training, delivering users a 30% improvement in results with the same time commitment.

Technogym also continues its ESG commitment; Ecovadis has awarded us the Gold Medal for sustainability, a recognition that further strengthens our mission to improve people's quality of life: healthy people, healthy planet”.

- Nerio Alessandri

Sustainable Growth



A Summary from Olympics Games, Paris 2024

29

Technogym Centers

15.000

Olympic and Paralympic Athletes

260

Customers, partners, athletes, PR & influencers

1

Technogym Boutique



Teleborsa: distribuzione e commercializzazione vietate



Champions train with Technogym

9 Olympic games
→ the Future



- Paris 2024
- Tokyo 2020
- Pyeongchang 2018
- Rio 2016
- London 2012
- Beijing 2008
- Turins 2006
- Athens 2004
- Sydney 2000



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Summer of Sport

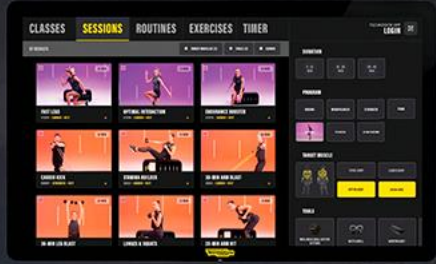


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Innovation and Development





Technogym Visio



Technogym App



Wearables
and third-party
equipment



Mywellness
CRM



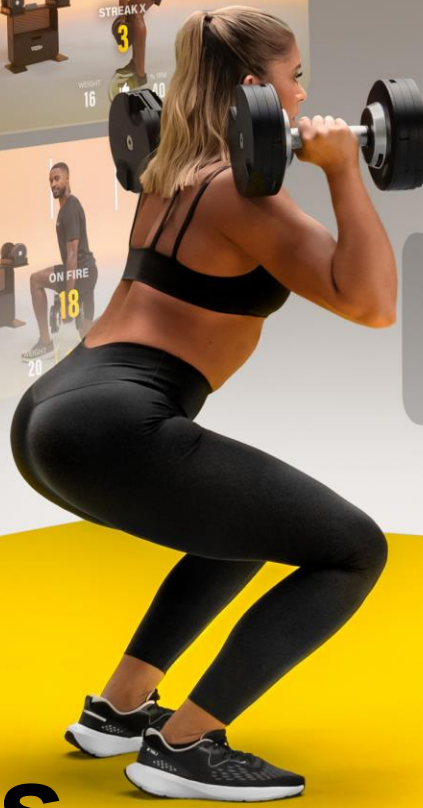
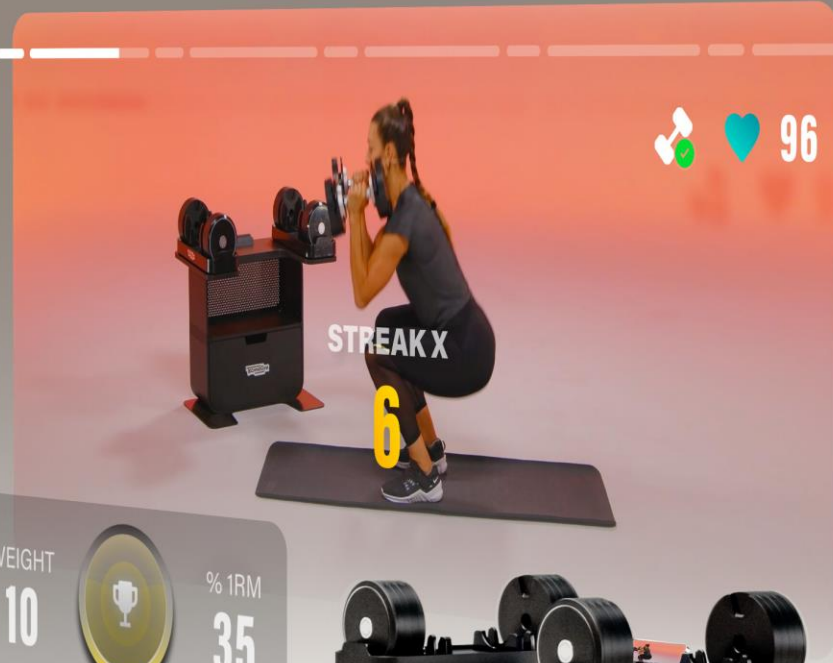
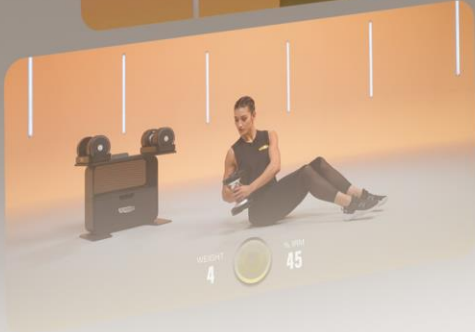
Technogym Checkup



Connected Training Experience

Technogym Ecosystem





Connected Dumbbells

Technogym App native in all new Samsung TV



SAMSUNG

Timeless Icon

Technogym Unica awarded, again

Unica has been awarded the 2024 edition of the prestigious Wallpaper* Smart Space Award for Fittest Fitness Kit. The Smart Space Award by Wallpaper* is an accolade that recognizes innovative designs and technologies that enhance living or working spaces.



London October Opening

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Technogym has been upgraded to the Gold Medal by Ecovadis



First step for Milano Wellness City 2030: Technogym Outdoor

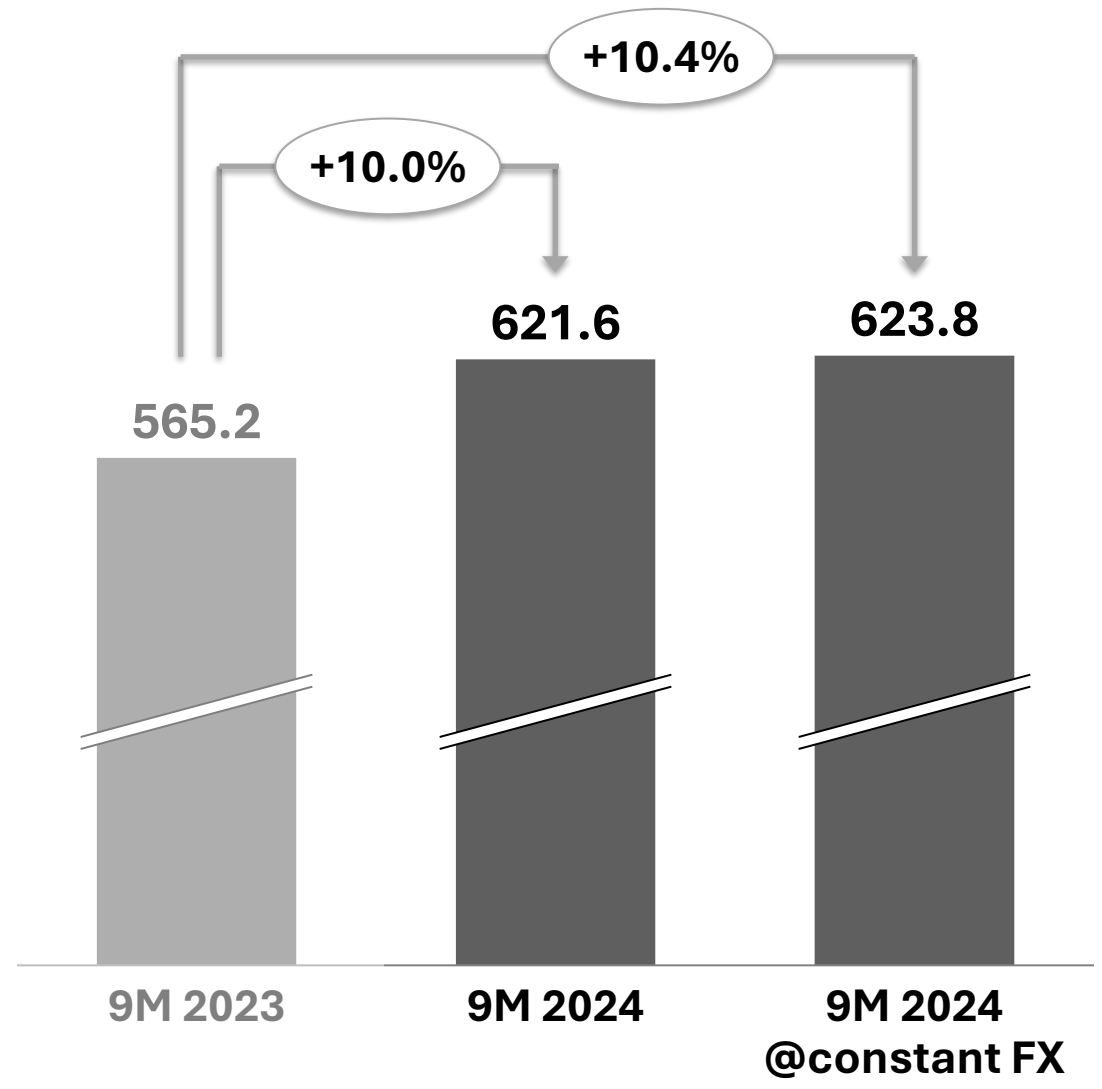
As part of the **Milano Wellness City 2030** project — a social initiative promoted by the Wellness Foundation to foster a new culture of well-being in Milan — Technogym has installed its first Technogym Outdoor island in the Indro Montanelli Gardens, near Porta Venezia.

**Milano
Wellness
City
2030**

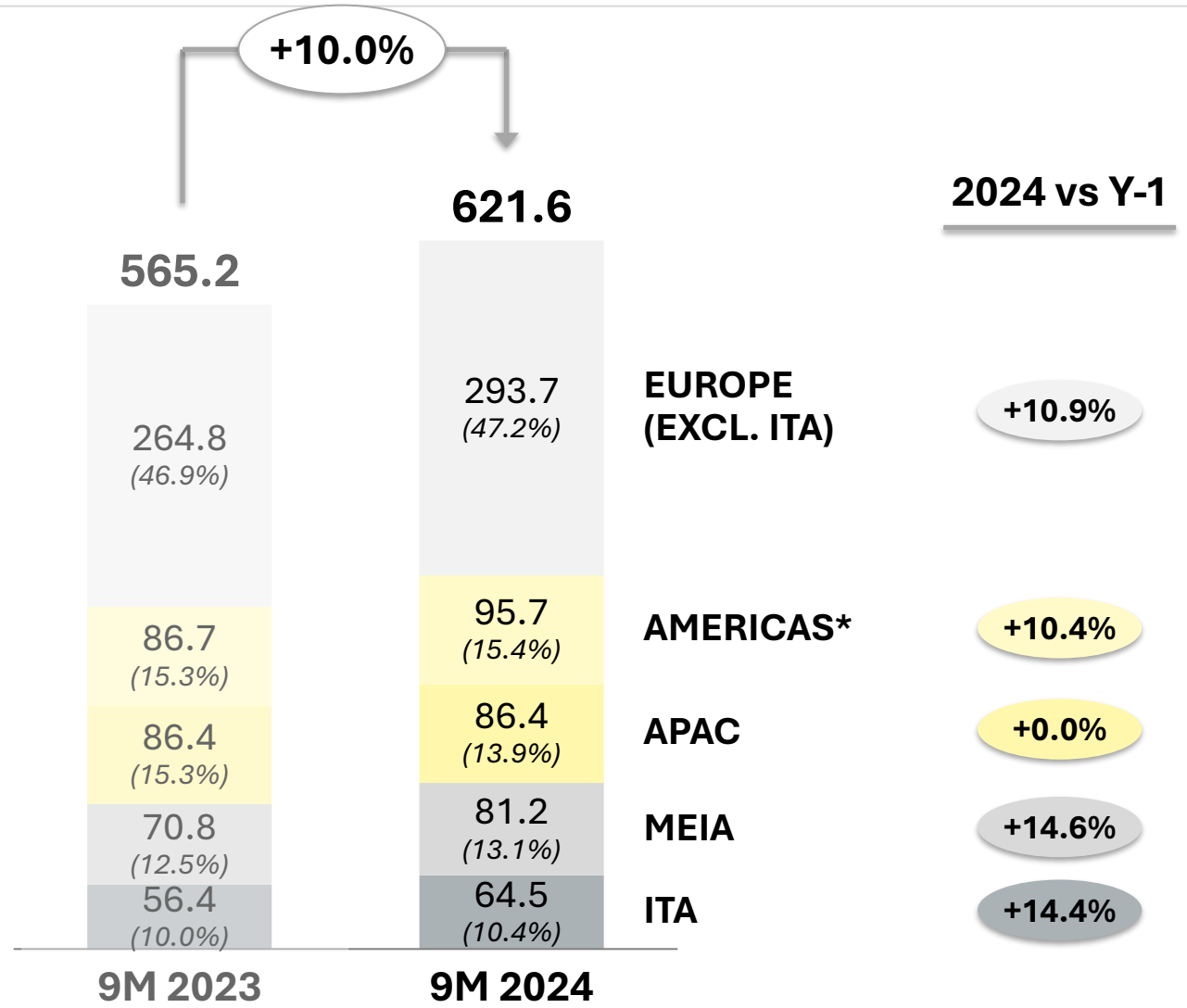


Financials

Revenue growth at constant F/X +10.4

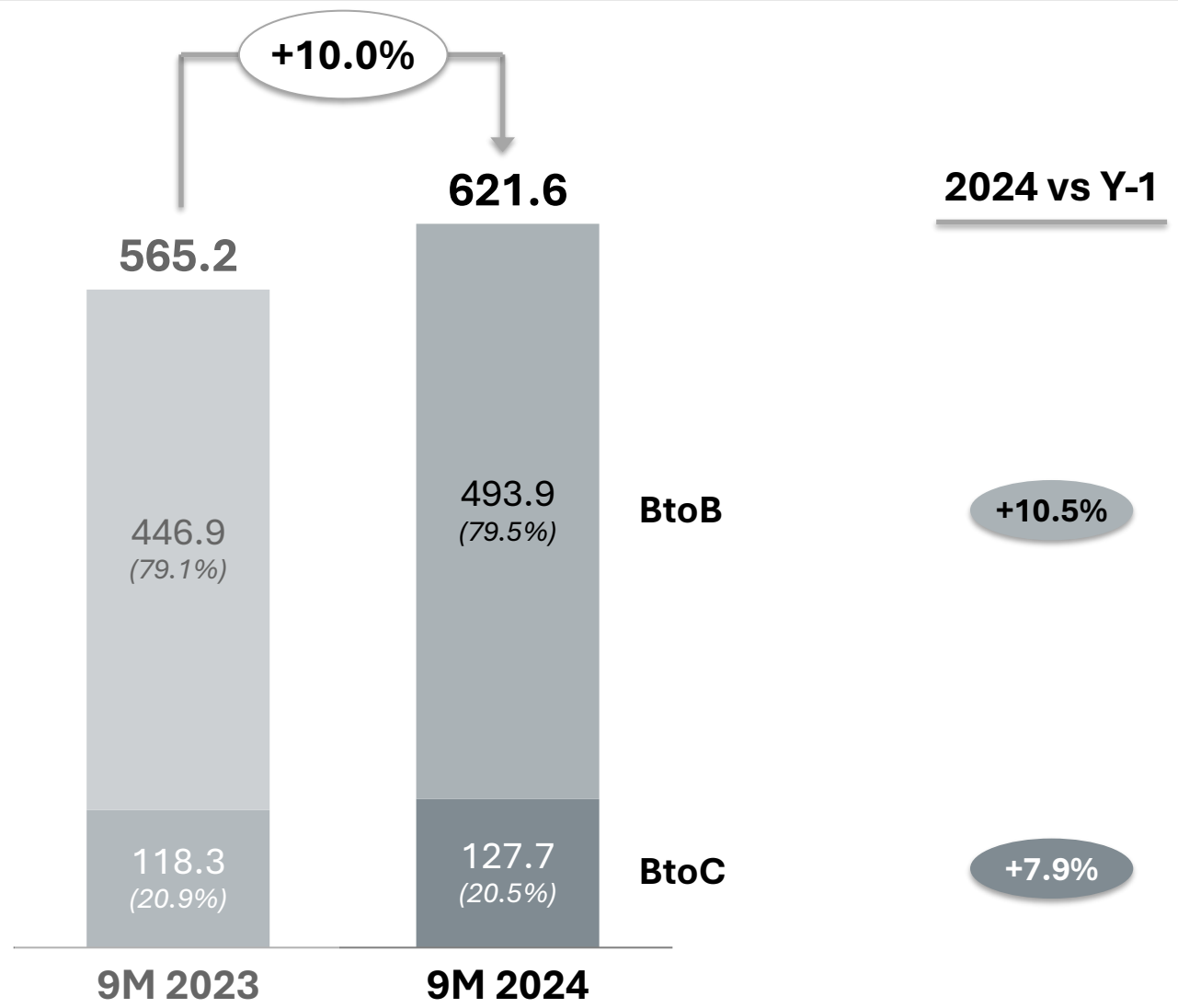


Strong growth in MEIA, Europe and Americas



* includes North America and Latam

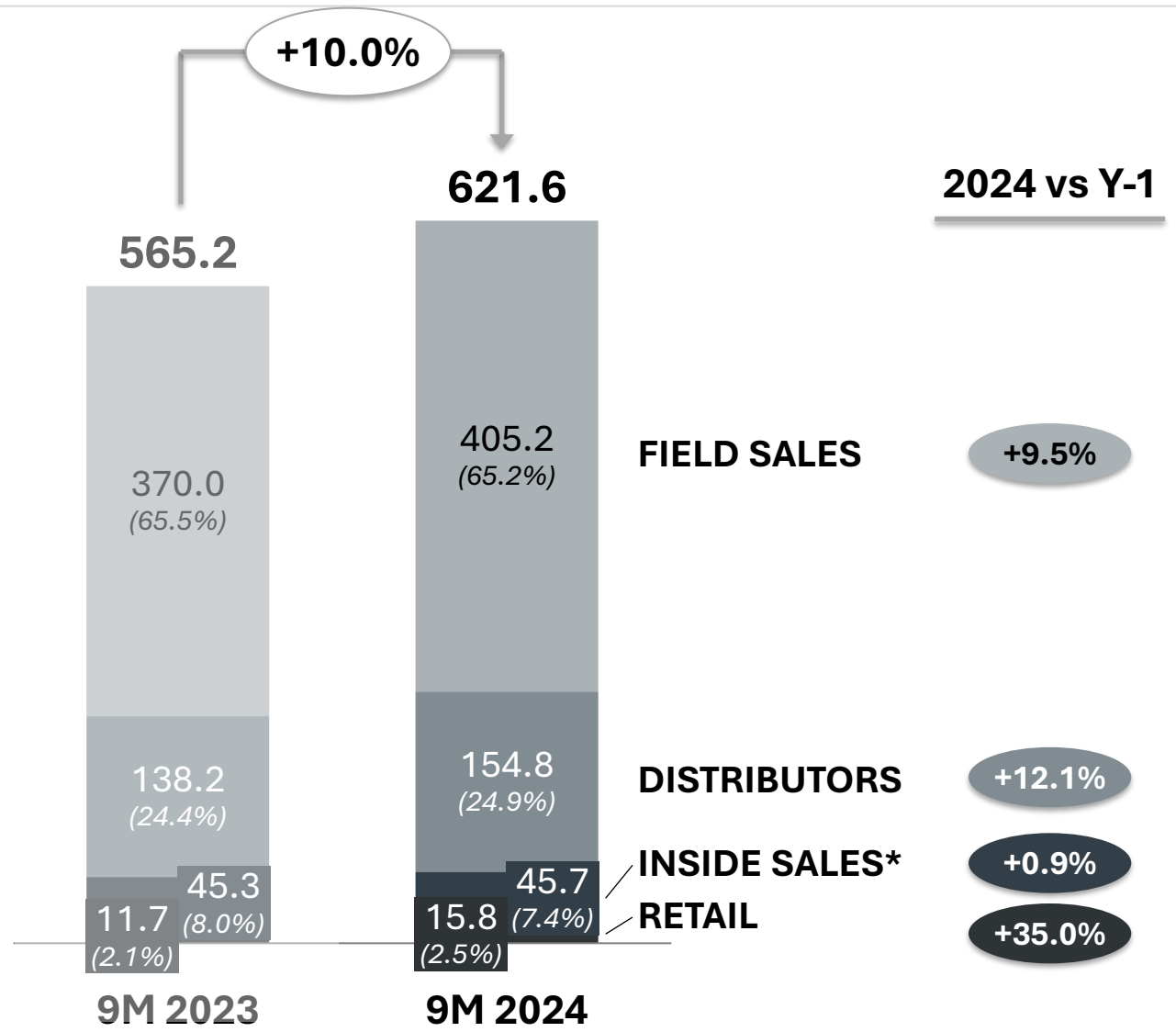
Growth in both segments



All channels growth



London



* includes E-Commerce and Teleselling channels



TECHNOGYM

Thank you