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Testo del comunicato

Vedi allegato

Results at September 30th, 2024 approved

FINECO CONTINUES ITS DEVELOPMENT PATH
GROWTH IN ALL AREAS, INVESTING AND BROKERAGE STAND OUT
STRENGTHENED AUM, WITH A SIGNIFICANT CONTRIBUTION FROM FAM
STRONG INCREASE IN NEW CLIENTS

- Net profit at **€490.0 million** (+7.9% y/y)
- Total revenues: **€984.1 million** (+7.3% y/y)
- Cost/income ratio: **24.3%**
- Solid Capital and Liquidity: CET1 at **27.29%**, LR at **5.35%**, LCR[1] at **897%**

FIGURES AT OCTOBER 31st, 2024 (ESTIMATES)

- **Net sales in the month of October doubled y/y at ~€1 billion, o/w AUM at ~€430 million**
- **Best month ever for new clients: more than 15,000**
- Estimated **brokerage revenues** in the month of October at €18 million

Milan, November 5th, 2024

The Board of Directors of FinecoBank S.p.A. has approved the results as of September 30th, 2024.
Alessandro Foti, CEO and General Manager of FinecoBank, stated:

"The positive performance in the third quarter confirms that Fineco remains within a growth path involving all business areas. The efficient solutions proposed by our Network of financial advisors, thanks to the support of Fineco Asset Management and the advanced advisory platform, will continue to contribute to the increase of investing commissions. At the same time, the expansion of the customer base allows the brokerage to keep high revenue levels. Total net sales estimated for October are in line with this scenario, positioning Fineco in the ideal conditions to reach a new record of profits in FY2024".

[1] Average date in the last 12 months

FINECOBANK	
9M24 HIGHLIGHTS	■ **Revenues at €984.1 million, +7.3% y/y led by the Investing area (+11.7% y/y)**, thanks to the volume effect and to the growing contribution of Fineco Asset Management, **Brokerage (+11.4% y/y)**, and by the positive contribution of the **Net Financial Income** (**+6.4% y/y**). ■ **Operating costs at €239.1 million, +10.8% y/y (+6.7% y/y** net of costs strictly related to the growth of the business[2]**). Cost/Income ratio at 24.3%,** confirming the Bank's operational efficiency. ■ **Net profit at €490.0 million,** up +7.9% y/y. ■ **TFA at €135.3 billion,** up by 16.3% compared to the same period of 2023, thanks to the contribution of **net sales**, **equal to €6.9 billion,** confirming the soundness of the Bank's growth. Net sales in Asset Under Management stood at €2.5 billion. ■ **Fineco Asset Management reaches €34.8 billion of TFA**, of which **€23.3 billion in retail classes (+25.7% y/y), and €11.5 billion in funds underlyings of wrappers** (institutional classes, **+8.5% y/y).** ■ **The acquisition of new costumers continues, reaching 109,119 in the first nine months of the year (+26.5% y/y),** and bringing the **total customers at 1,638,936.**
OCTOBER NET SALES (ESTIMATES)	■ **Net sales in the month of October** is estimated at around €1 billion, doubled year on year. Asset under Management net sales is estimated at around €430 million (FAM retail net sales at around €460 million), deposits at around €0 million with brokerage clients buying on the dips, and Asset Under Custody at around €550 million. ■ New clients in the month of October equal to 15,083 (+27.9% y/y). ■ **Brokerage revenues estimated at around 18 million**.
UPDATE ON INITIATIVES	■ Fineco Asset Management is further **expanding its range of investment solutions** with the launch of the new *Global Credit Coupon* strategy, to allow clients to build a fixed-income exposure together with the capital protection, and of the new decumulation strategy *Global Defense Target Passive*, designed to gradually drive clients towards equity investments. ■ Fineco is about to launch the **new under-18 current account**. This initiative aims to strengthen the acquisition of prospects and Private clients. The incoming launch is part of a broader strategy to capitalize on the trend of generational wealth transfer, seeking to build long-term financial relationships starting from younger generations. ■ The Bank is further improving its **new brokerage platform** FinecoX, with new advanced tools. Also, the access to global markets will be further broadened with the Nordic countries.

[2] Mainly related to: FAM (€-2.1 mln y/y) and marketing expenses (€-7.0 mln y/y).

TOTAL FINANCIAL ASSETS AND NET SALES

Total Financial Asset as of September 30th, 2024, amounted to €135.3 billion up by +16.3% compared to September 2023. Assets under Management was €63.8 billion, increasing by 15.2% y/y, assets under custody amounted to €43.3 billion (+30.3% y/y), while the stock of direct deposits amounted to €28.2 billion (+1.8% y/y).

In particular, the TFA related to Private customers (with assets above €500,000), totalled €64.8 billion (+25.4% y/y).

In the first nine months of 2024, total net sales amounted to €6.9 billion, increasing compared with the same period of last year (+2.4%). Asset under management stood at €2.5 billion, Assets under custody amounted to €4.7 billion and deposits were equalled to €-0.3 billion.

As of September 30th, 2024, the network was composed of 3,009 Personal Financial Advisors operating through 433 Fineco Center. In the first nine months of 2024, inflows through the PFA network were equal to €5.4 billion.

As of September 30th, 2024, Fineco Asset Management managed €34.8 billion of assets, of which €23.3 billion were retail class (+25.7% y/y) and around €11.5 billion institutional class (+8.5% y/y).

A total of 109,119 new customers were acquired in the first nine months of 2024, increasing by 26.5% y/y. The total number of customers as of September 30th, 2024, was 1,638,936.

MAIN INCOME STATEMENT RESULTS AT 30.09.24

mln	1Q23	2Q23	3Q23	1Q24	2Q24	3Q24	9M23	9M24	9M24/ 9M23	3Q24/ 3Q23	3Q24/ 2Q24
Net financial income	157.4	170.8	180.2	180.8	182.5	177.6	508.5	540.8	6.4%	-1.4%	-2.7%
o/w Net Interest Income	*157.4*	*170.8*	*180.0*	*179.0*	*182.5*	*178.5*	508.2	540.0	6.3%	-0.8%	-2.2%
o/w Profit from treasury management	*0.0*	*0.1*	0.1	*1.8*	*0.0*	*-1.0*	0.2	0.8	*n.s.*	*n.s.*	*n.s.*
Dividends	*0.0*	*0.0*	*0.0*	0.0	0.0	0.0	0.0	0.0	*n.s.*	*n.s.*	*n.s.*
Net commissions	120.9	121.3	*120.1*	128.6	128.6	130.0	362.2	387.2	6.9%	8.3%	1.1%
Trading profit	15.1	15.0	16.2	17.5	20.2	18.4	46.3	56.1	21.0%	13.0%	-9.2%
Other expenses/income	0.2	0.0	-0.5	0.2	0.0	-0.2	-0.3	0.0	*n.s.*	*n.s.*	*n.s.*
Total revenues	**293.7**	**307.0**	**316.0**	**327.0**	**331.3**	**325.8**	**916.7**	**984.1**	**7.3%**	**3.1%**	**-1.7%**
Staff expenses	-29.8	-30.6	-31.1	-33.4	-33.6	-35.1	-91.5	-102.1	11.6%	12.6%	4.3%
Other admin.exp. net of recoveries	-37.0	-33.9	-33.2	-39.5	-41.2	-37.3	-104.1	-118.0	13.3%	12.1%	-9.6%
D&A	-6.6	-6.6	-6.9	-6.4	-6.2	-6.4	-20.1	-19.1	-5.3%	-6.5%	3.6%
Operating expenses	***-73.4***	***-71.1***	***-71.3***	***-79.3***	***-81.1***	***-78.8***	***-215.8***	***-239.1***	**10.8%**	**10.5%**	**-2.8%**
Gross operating profit	**220.3**	**235.9**	**244.7**	**247.7**	**250.2**	**247.0**	**700.9**	**744.9**	**6.3%**	**0.9%**	**-1.3%**
Provisions	-9.3	-2.7	-40.0	-38.1	0.5	-3.5	-52.0	-41.2	-20.8%	*n.s.*	*n.s.*
LLP	-0.7	-1.4	*0.1*	-0.3	-1.4	-1.0	-2.0	-2.7	*n.s.*	*n.s.*	*n.s.*
Profit from investments	-0.7	0.1	0.7	0.4	0.6	0.8	0.1	1.8	*n.s.*	*n.s.*	*n.s.*
Profit before taxes	**209.6**	**231.9**	**205.5**	**209.7**	**249.9**	**243.3**	**647.0**	**702.9**	**8.6%**	**18.4%**	**-2.6%**
Income taxes	-62.4	-70.3	-60.2	-62.7	-76.5	-73.6	-192.8	-212.9	10.4%	22.2%	-3.9%
Net profit for the period	**147.3**	**161.6**	**145.3**	**147.0**	**173.3**	**169.7**	**454.2**	**490.0**	**7.9%**	**16.8%**	**-2.1%**

Revenues totalled €984.1 million in the first nine months of 2024, increasing by 7.3% compared to €916.7 million of the same period of last year.

Net Financial Income stood at €540.8 million, increasing by 6.4% y/y. Net Interest Income increased by 6.3% compared to the first nine months of 2023.

Net commissions in the first nine months of 2024 amounted to €387.2 million, increasing by 6.9% compared to €362.2 million in the first nine months of 2023. This increase is mainly due to the higher net commissions related to the Investing area (€269.6 million, +11.8% y/y) thanks to the volume effect and the higher contribution of Fineco Asset Management. Brokerage net commissions stood at € 86.5 million (+9.5% y/y), while Banking fees stood at €37.5 million.

Trading profit amounted to €56.1 million, up compared to the €46.3 million in the first nine months of 2023.

Operating costs were well under control at €239.1 million, up 10.8% y/y mainly due for expenses strictly connected to the growth of the business[3], net of which the increase in operating costs is equal to 6.7% y/y.

Staff expenses totalled €102.1 million, increasing by €11.6% mainly due to the increase in the number of employees, which rose from 1,361 as of September 30th, 2023 to 1,438 as of September 30th, 2024 due to the growth of the business in Italy and of the Irish subsidiary Fineco Asset Management.

The **cost/income ratio** was 24.3%.

Gross operating profit amounted to €744.9 million as of September 30th, 2024, up by 6.3% y/y.

Other charges and provisions totaled €-41.2 million, compared to €-52.0 million in the first nine months of 2023 mainly due to the recognition during the period of systemic charges relating to the annual 2024 ordinary contribution to Deposit Guarantee Scheme (FITD), at €-35.3 million (in the same period of 2023 the contribution was of €-37.0 million). No contribution was recognized regarding systemic contributions due to the Single Resolution Fund (€-6.6 million booked in the first quarter 2023), which has reached its target goal of 1% of guaranteed deposits in 2023.

Loan loss provisions amounted to €-2.7 million. The **cost of risk** is equal to 7 basis points.

Profit on Investments amounted to €1.8 million.

Profit before taxes stood at €702.9 million, up by 8.6% y/y compared to €647.0 million in the first nine months of 2023.

Net profit for the period was equal to €490.0 million, increasing by 7.9% y/y.

MAIN INCOME STATEMENT RESULTS FOR THE THIRD QUARTER 2024

Revenues in the second quarter totalled €325.8 million, broadly flat compared to the previous quarter (-1.7%) and up by 3.1% y/y.

Net Financial Income stood at €177.6 million, decreasing compared to the previous quarter by 2.7% and broadly flat (-1.4%) compared to the third quarter of 2023.

Net commissions amounted to €130.0 million, up by 1.1% to the second quarter of 2024 mainly thanks to the Investing (+4.7%). Net commissions are up by 8.3% compared to the 120.1 million of the third quarter 2023, mainly thanks to the increase in the Investing (+11.5%) and Brokerage (+5.0%) commissions.

Trading profit equalled to €18.4 million, compared to €20.2 million of second quarter of 2024 and to €16.2 million in the third quarter of 2023.

Total **operating costs** in the third quarter of 2024 were equal to €78.8 million, down by 2.8% q/q and up by 10.5% y/y.

Gross operating profit was equal to €247.0 million, broadly flat compared with both the previous quarter (-1.3%) and the same period of 2023 (+0.9%).

Other charges and provisions in the third quarter 2024 amounted to €-3.5 million.

Loan loss provisions amounted to €-1.0 million.

Profits from investments stood at €0.8 million.

Profit before taxes in the quarter was equal to €243.3 million, down by 2.6% q/q and up by 18.4% y/y.

Net profit in the quarter was equal to €169.7 million, broadly flat compared to the previous quarter (-2.1%) and up by 16.8% y/y.

SHAREHOLDERS' EQUITY AND CAPITAL RATIOS

Consolidated Shareholders' equity stood at €2,373.9 million, increasing by €179.3 million compared to December 31st, 2023. During the first nine months of 2024 Shareholders' equity increased mainly thanks to the issuance of an Additional Tier1 bond for an amount of €500 million and to the net profit achieved in the first nine months of 2024 (€490.0 million). The increase has been partially offset by the following items: the payment of dividends relating to the year 2023 (€421.6 million); the Additional Tier 1 coupon paid in the period net of the fiscal effect (€23.7 million); the repurchase, during the Tender Offer concluded in March 2024, of €168 million of the Additional Tier1 bond issued in July 2019; the repurchase in June 2024 of the outstanding private placement of € 200 million Additional Tier 1.
It should be noted that Fineco will early redeem on December 3rd, 2024 the remaining amount of the Additional Tier 1 issued in July 2019, equal to €132 million, thereby keeping the overall amount of Additional Tier1 instruments unchanged at €500 million.

The Group confirms its solid capital position with a CET1 ratio of 27.29% as of September 30th, 2024, compared to 25.78% as of June 30th, 2024 and to 24.34% as of December 31st, 2023.
The Tier 1 ratio and the Total Capital Ratio were equal to 37.96% as of September 30th, 2024 compared to 36.24% as of June 30th, 2024 and to 34.91% as of December 31st, 2023.
Leverage ratio stood at 5.35% as of September 30th, 2024 compared to 5.35% in June 30th, 2024 and to 4.95% as of December 31st, 2023.

The Group's liquidity indicators are very solid, placing Fineco at the highest level among European banks: LCR stood at 897%[2] as of September 30th, 2024 significantly above the 100% regulatory limit, and NSFR equal to 369% as of September 30th, 2024 also well above the 100% regulatory limit.

LOANS TO CUSTOMERS

Loans to customers stood at €6,050.5 million as of September 30th, 2024, in line with June 30th, 2024 and with September 30th, 2023.

The amount of non-performing loans (loans with insolvent borrowers, unlikely to pay and non-performing loans/past due) net of impairment totaled €4.3 million (€6.1 million as of June 30th, 2024 and €4.1 million as of September 30th, 2023), with an 84% coverage ratio. The ratio between the amount of non-performing loans and total loans to ordinary customers equaled to 0.08%.

SIGNIFICANT EVENTS IN THE THIRD QUARTER OF 2024 AND SUBSEQUENT EVENTS

With reference to the main events that took place in the third quarter of 2024 and after September 30th, 2024, please refer to the press releases published on the FinecoBank website.

NEW INITIATIVES MONITORING

Fineco Asset Management continues to **expand its product range** with the launch of a new version of the *Global Credit Coupon*, aimed at providing customers with exposure to fixed income while ensuring capital protection. Additionally, the new version of the *Global Defense Target Passive* decumulation strategy has been introduced, with the objective of gradually guiding clients toward equities.

Fineco is about to launch a new account offer, the "**Fineco Under 18 Account**," dedicated to minors aged between 8 and under 18. The account features no monthly fees, no commissions on SEPA transfers, including instant transfers, and the option to request a single payment card, either debit or prepaid, free of charge. This account is designed with the goal of enhancing the acquisition of prospect and Private clients. This initiative is part of a broader strategy aimed at capitalizing on the trend of **generational handover**, seeking to build long-term financial relationships from an early age.

The Bank is further improving its new brokerage platform **FinecoX, with new advanced tools**. Also, the access to global markets will be further broadened with the Nordic countries.

SUSTAINABILITY

In 3Q24 Fineco continued its sustainability journey in the various areas of focus through the implementation of activities and projects that will enable the achievement of goals and targets outlined in the ESG Multi-Year Plan 2024-2026.

With regards to the area "**responsible finance"**, at the end of 3Q24, 72% of the funds distributed on the Fineco platform were classified under SFDR Article 8 (AUM: €21.1 billion), while 6% were classified under SFDR Article 9 (AUM: €0.9 billion). The offer of green lending (mortgages, loans) continues. €1.9 billion of Treasury investments are invested in green, social, sustainable bonds.

As today, Fineco has the following scores from the **major ESG rating agencies**:

- **S&P *Global* ESG *Score* 2023**: 68/100
- **Sustainalytics:** ESG risk rating of 12.1 (Low risk), confirming its position among the best banks internationally
- **LSEG ESG Score (Refinitiv): 82/100**[3], indicating excellent ESG performance and a high degree of transparency in the public disclosure of relevant ESG data
- **MSCI ESG rating:** "AA" (leader) in the "*diversified financials sector*"
- **Moody's Analytics**: ESG overall score of 57 out of 100 (robust performance)

[3] The score as at 30 September 2024 was 81/100.

- **CDP Climate Change:** rating of "C"
- **Standard Ethics:** "EEE-" rating and Outlook Positive[4].

The Bank is also included in the following **sustainability indices:** Borsa Italiana MIB ESG Index (Euronext), FTSE4Good, Bloomberg Gender Equality Index (GEI) 2023, S&P Global 1200 ESG Index and S&P Global LargeMidCap ESG Index, Standard Ethics Italian Banks Index and Standard Ethics Italian Index.

2024 GUIDANCE: IMPROVED OUTLOOK, RECORD NET PROFIT EXPECTED

REVENUES:
Revenues are expected at a record level in 2024, with an improvement of the mix in favor of commissions thanks to:

- Investing revenues expected to increase *low double digit* in FY24 vs FY23 (with neutral market effect). For FY25 investing revenues are expected to increase *low double digit* vs FY24 (with neutral market effect)
- Banking fees expected stable in FY24 and with a slight decrease in FY25 due to the new regulation on instant payment
- Brokerage revenues expected to remain strong with a continuously growing floor thanks to the enlargement of active investors

OPERATING COSTS AND PROVISIONS EXPECTATIONS:

- COSTS: growth of around 6% y/y in FY24, not including additional costs mainly for FAM and marketing expenses. For FY25 expected growth of around 6% y/y, not including additional costs for growth initiatives
- COST/INCOME: in FY24 and FY25 comfortably below 30% thanks to the scalability of our platform and strong operating gearing
- COST OF RISK: expected in a range between 5-10 basis points thanks to the quality of our portfolio

CAPITAL

- Expected growing CET1 and Leverage Ratio in FY24. On Leverage Ratio our goal is to remain above 4.5%
- DPS: **for FY24** we expect a higher dividend per share. On **excess capital** distribution, we are **going to take more time as the probability of a higher than expected business growth is increasing**

[4] The score as at 30 September 2024 was EE+ with a Positive Outlook.

COMMERCIAL PERFOMANCE

- NET SALES: robust, high quality and increasing AUM and deposits net sales
- CLIENTS ACQUISITION: continuation of the strong growth trend expected.

The reclassified consolidated balance sheet and the reclassified income statement approved by the Board of Directors are here attached.

CONDENSED BALANCE SHEET

(Amounts in € thousand)

	Amounts as at		Changes	
ASSETS	September 30, 2024	December 31, 2023	Amounts	%
Cash and cash balances	2,863,043	2,266,550	596,493	26.3%
Financial assets held for trading	21,365	14,109	7,256	51.4%
Loans and receivables to banks	429,706	376,373	53,333	14.2%
Loans and receivables to customers	6,050,507	6,198,541	(148,034)	-2.4%
Financial investments	21,510,148	21,403,026	107,122	0.5%
Hedging instruments	562,503	707,274	(144,771)	-20.5%
Property, plant and equipment	141,645	146,497	(4,852)	-3.3%
Goodwill	89,602	89,602	-	n.a.
Other intangible assets	33,306	34,465	(1,159)	-3.4%
Tax assets	49,503	49,997	(494)	-1.0%
Tax credit acquired	1,317,226	1,618,030	(300,804)	-18.6%
Other assets	347,013	411,236	(64,223)	-15.6%
Total assets	**33,415,567**	**33,315,700**	**99,867**	**0.3%**

(Amounts in € thousand)

	Amounts as at		Changes	
LIABILITIES AND SHAREHOLDERS' EQUITY	September 30, 2024	December 31, 2023	Amounts	%
Deposits from banks	925,420	866,978	58,442	6.7%
Deposits from customers	28,580,571	28,757,589	(177,018)	-0.6%
Debt securities in issue	808,368	809,264	(896)	-0.1%
Financial liabilities held for trading	14,599	6,997	7,602	108.6%
Hedging instruments	38,733	28,712	10,021	34.9%
Tax liabilities	100,174	86,706	13,468	15.5%
Other liabilities	573,759	564,778	8,981	1.6%
Shareholders' equity	2,373,943	2,194,676	179,267	8.2%
- capital and reserves	*1,889,060*	*1,592,305*	*296,755*	18.6%
- revaluation reserves	*(5,112)*	*(6,730)*	*1,618*	-24.0%
- net profit	*489,995*	*609,101*	*(119,106)*	-19.6%
Total liabilities and Shareholders' equity	**33,415,567**	**33,315,700**	**99,867**	**0.3%**

CONDENSED BALANCE SHEET – QUARTERLY FIGURES

(Amounts in € thousand)

ASSETS	September 30, 2023	December 31, 2023	March 31, 2024	June 30, 2024	September 30, 2024
Cash and cash balances	1,797,852	2,266,550	3,425,309	2,833,922	2,863,043
Financial assets held for trading	21,354	14,109	19,456	21,214	21,365
Loans and receivables to banks	425,899	376,373	382,959	388,285	429,706
Loans and receivables to customers	6,058,003	6,198,541	6,097,730	6,116,128	6,050,507
Financial investments	21,626,742	21,403,026	20,406,723	20,729,052	21,510,148
Hedging instruments	1,028,424	707,274	704,784	737,713	562,503
Property, plant and equipment	141,156	146,497	142,723	142,826	141,645
Goodwill	89,602	89,602	89,602	89,602	89,602
Other intangible assets	34,841	34,465	34,159	33,515	33,306
Tax assets	60,133	49,997	50,859	49,466	49,503
Tax credit acquired	1,456,572	1,618,030	1,622,329	1,298,821	1,317,226
Other assets	346,201	411,236	291,585	341,226	347,013
Total assets	**33,086,779**	**33,315,700**	**33,268,218**	**32,781,770**	**33,415,567**

(Amounts in € thousand)

LIABILITIES AND SHAREHOLDERS' EQUITY	September 30, 2023	December 31, 2023	March 31, 2024	June 30, 2024	September 30, 2024
Deposits from banks	1,385,130	866,978	1,032,627	1,171,776	925,420
Deposits from customers	28,212,892	28,757,589	28,070,347	28,005,234	28,580,571
Debt securities in issue	807,409	809,264	799,699	804,009	808,368
Financial liabilities held for trading	7,554	6,997	10,033	9,722	14,599
Hedging instruments	(16,363)	28,712	6,398	(1,366)	38,733
Tax liabilities	137,320	86,706	148,158	33,418	100,174
Other liabilities	496,840	564,778	531,359	544,316	573,759
Shareholders' equity	2,055,997	2,194,676	2,669,597	2,214,661	2,373,943
- capital and reserves	*1,602,736*	*1,592,305*	*2,529,155*	*1,900,957*	*1,889,060*
- revaluation reserves	*(939)*	*(6,730)*	*(6,564)*	*(6,616)*	*(5,112)*
- net profit	*454,200*	*609,101*	*147,006*	*320,320*	*489,995*
Total liabilities and Shareholders' equity	**33,086,779**	**33,315,700**	**33,268,218**	**32,781,770**	**33,415,567**

CONDENSED INCOME STATEMENT

(Amounts in € thousand)

	9M 24	9M 23	Changes	
			Amounts	%
Financial margin	540,831	508,462	32,369	6.4%
of which Net interest	540,031	508,243	31,788	6.3%
of which Profits from Treasury	800	219	581	265.3%
Dividends and other income from equity investments	9	(34)	43	n.a.
Net fee and commission income	387,168	362,199	24,969	6.9%
Net trading, hedging and fair value income	56,076	46,328	9,748	21.0%
Net other expenses/income	(28)	(263)	235	-89.4%
REVENUES	**984,056**	**916,692**	**67,364**	**7.3%**
Staff expenses	(102,106)	(91,523)	(10,583)	11.6%
Other administrative expenses	(268,008)	(223,970)	(44,038)	19.7%
Recovery of expenses	150,039	119,823	30,216	25.2%
Impairment/write-backs on intangible and tangible assets	(19,054)	(20,121)	1,067	-5.3%
Operating costs	**(239,129)**	**(215,791)**	**(23,338)**	**10.8%**
OPERATING PROFIT (LOSS)	**744,927**	**700,901**	**44,026**	**6.3%**
Net impairment losses on loans and provisions for guarantees and commitments	(2,674)	(2,001)	(673)	33.6%
NET OPERATING PROFIT (LOSS)	**742,253**	**698,900**	**43,353**	**6.2%**
Other charges and provisions	(41,192)	(51,980)	10,788	-20.8%
Net income from investments	1,798	111	1,687	n.a.
PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS	**702,859**	**647,031**	**55,828**	**8.6%**
Income tax for the period	(212,864)	(192,831)	(20,033)	10.4%
NET PROFIT (LOSS) AFTER TAX FROM CONTINUING OPERATIONS	**489,995**	**454,200**	**35,795**	**7.9%**
PROFIT (LOSS) FOR THE PERIOD	**489,995**	**454,200**	**35,795**	**7.9%**
NET PROFIT (LOSS) FOR THE PERIOD ATTRIBUTABLE TO THE GROUP	**489,995**	**454,200**	**35,795**	**7.9%**

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CONDENSED INCOME STATEMENT – QUARTERLY FIGURES

(Amounts in € thousand)

	Year 2023	1st Quarter 2023	2nd Quarter 2023	3rd Quarter 2023	4th Quarter 2023	1st Quarter 2024	2nd Quarter 2024	3rd Quarter 2024
Financial margin	687,956	157,431	170,847	180,184	179,494	180,762	182,495	177,574
of which Net interest	687,748	157,431	170,765	180,047	179,505	179,003	182,495	178,533
of which Profits from Treasury	208	-	82	137	(11)	1,759	-	(959)
Dividends and other income from equity investments	(68)	-	(6)	(28)	(34)	(7)	15	1
Net fee and commission income	489,906	120,871	121,254	120,074	127,707	128,582	128,600	129,986
Net trading, hedging and fair value income	60,402	15,123	14,956	16,249	14,074	17,489	20,219	18,368
Net other expenses/income	(565)	235	(19)	(479)	(302)	177	(29)	(176)
REVENUES	**1,237,631**	**293,660**	**307,032**	**316,000**	**320,939**	**327,003**	**331,300**	**325,753**
Staff expenses	(126,867)	(29,795)	(30,583)	(31,145)	(35,344)	(33,389)	(33,634)	(35,083)
Other administrative expenses	(307,918)	(74,630)	(72,727)	(76,613)	(83,948)	(87,314)	(90,900)	(89,794)
Recovery of expenses	163,603	37,625	38,832	43,366	43,780	47,818	49,692	52,529
Impairment/write-backs on intangible and tangible assets	(27,139)	(6,587)	(6,650)	(6,884)	(7,018)	(6,403)	(6,214)	(6,437)
Operating costs	**(298,321)**	**(73,387)**	**(71,128)**	**(71,276)**	**(82,530)**	**(79,288)**	**(81,056)**	**(78,785)**
OPERATING PROFIT (LOSS)	**939,310**	**220,273**	**235,904**	**244,724**	**238,409**	**247,715**	**250,244**	**246,968**
Net impairment losses on loans and provisions for guarantees and commitments	(3,596)	(664)	(1,415)	78	(1,595)	(260)	(1,429)	(985)
NET OPERATING PROFIT (LOSS)	**935,714**	**219,609**	**234,489**	**244,802**	**236,814**	**247,455**	**248,815**	**245,983**
Other charges and provisions	(63,587)	(9,269)	(2,737)	(39,974)	(11,607)	(38,110)	457	(3,539)
Net income from investments	111	(723)	142	692	-	399	582	817
PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS	**872,238**	**209,617**	**231,894**	**205,520**	**225,207**	**209,744**	**249,854**	**243,261**
Income tax for the period	(263,137)	(62,365)	(70,266)	(60,200)	(70,306)	(62,738)	(76,540)	(73,586)
NET PROFIT (LOSS) AFTER TAX FROM CONTINUING OPERATIONS	**609,101**	**147,252**	**161,628**	**145,320**	**154,901**	**147,006**	**173,314**	**169,675**
PROFIT (LOSS) FOR THE PERIOD	**609,101**	**147,252**	**161,628**	**145,320**	**154,901**	**147,006**	**173,314**	**169,675**
NET PROFIT (LOSS) FOR THE PERIOD ATTRIBUTABLE TO THE GROUP	**609,101**	**147,252**	**161,628**	**145,320**	**154,901**	**147,006**	**173,314**	**169,675**

EXPOSURES IN SECURITIES ISSUED BY SOVEREIGN STATES, SUPRANATIONAL INSTITUTIONS AND AGENCIES

The following table indicates the book value of the exposures in debt securities issued by sovereign States, Supranational institutions, Agencies and local Authorities at 30 September 2024 classified in the portfolio "Financial assets designated at fair value through other comprehensive income" and "Financial assets at amortised cost"; penetration on the Group's total assets totalled 61.62%.

(Amounts in € thousand)

	Carrying amount as at September 30, 2024	% Financial statements item
Italy	**5,303,943**	
Financial assets at amortised cost	5,303,943	19.16%
Spain	**4,038,745**	
Financial assets at amortised cost	4,038,745	14.59%
Germany	**171,853**	
Financial assets at amortised cost	171,853	0.62%
France	**1,666,198**	
Financial assets at fair value through other comprehensive income	52,181	17.42%
Financial assets at amortised cost	1,614,017	5.83%
U.S.A.	**620,428**	
Financial assets at amortised cost	620,428	2.24%
Austria	**677,549**	
Financial assets at amortised cost	677,549	2.45%
Ireland	**937,962**	
Financial assets at amortised cost	937,962	3.39%
Belgium	**718,736**	
Financial assets at amortised cost	718,736	2.60%
Portugal	**366,436**	
Financial assets at amortised cost	366,436	1.32%
Switzerland	**21,320**	
Financial assets at amortised cost	21,320	0.08%
Saudi Arabia	**90,220**	
Financial assets at amortised cost	90,220	0.33%
Chile	**211,424**	
Financial assets at amortised cost	211,424	0.76%
China	**165,596**	
Financial assets at amortised cost	165,596	0.60%
Latvia	**29,796**	
Financial assets at amortised cost	29,796	0.11%
Iceland	**14,977**	
Financial assets at amortised cost	14,977	0.05%
Total sovereign exposures	**15,035,183**	**44.99%**

Financial assets at FV through other comprensive income - Supranational	**247,240**	**0.74%**

Financial assets at amortised cost - Supranational	**3,500,170**	**10.47%**
Financial assets at amortised cost - Agencies and Local Authority exposures	**1,808,495**	**5.41%**
Total Supranational, Agencies and Local Authority exposures	**5,555,905**	**16.63%**
Total	**20,591,088**	**61.62%**

* The mentioned % for the item "Financial assets at fair value through other comprensive income" and "Financial assets at amortised cost" have been determined as a ratio between the exposure and the total of the same Report items, while remaining % have been determined as a ratio on the Total Assets.

OPERATING STRUCTURE

	Data as at	
	September 30, 2024	**December 31, 2023**
No. Employees	1,438	1,384
No. Personal financial advisors	3,009	2,962
No. Financial shops [1]	433	428

[1] Number of Fineco Centers operational: Fineco Centers managed by the Bank and Fineco Centers managed by personal financial advisors (Fineco Centers).

FINECOBANK RATING

	Long term debt	Short term debt	Outlook
S&P GLOBAL RATING	BBB	A-2	Stable

BASIS OF PREPARATION

This Consolidated Interim Financial Report as at 30 September 2024 - Press Release was prepared on a voluntary basis, to guarantee continuity with previous quarterly reports, as Legislative Decree 25/2016 implementing Directive 2013/50/EU eliminated the obligation for additional periodical financial reports other than the half-year and annual ones.
This Consolidated Interim Financial Report as at 30 September 2024 – Press Release, as well as the press releases on significant events during the period, the market presentation of the first nine months of 2024 and the Database are also available on FinecoBank's website.
This Consolidated Interim Financial Report as at 30 September 2024 – Press Release was not audited by the External Auditors.

Items in the condensed tables of the balance sheet and income statement were prepared according to the models contained in Bank of Italy Circular 262 "Bank financial report: models and rules of compilation" issued by the Bank of Italy, to which were applied the reconciliations illustrated in the "Reconciliation models for

the preparation of condensed consolidated financial report" annexed to the Consolidated First Half Financial Report as at June 30th 2024.
In order to provide additional information on the Group's performance, several alternative performance indicators have been used - APM (such as Cost/income ratio and Cost of Risk), whose description is found in "Glossary of technical terminology and acronyms used" of the Consolidated First Half Financial Report as at June 30th, 2024, in line with the guidelines published by the European Securities and Markets Authority (ESMA/2015/1415) on 5 October 2015.

The Consolidated Interim Financial Report at 30 September 2024 - Press Release, shown in reclassified format, was prepared on the basis of the IAS/IFRS in force today. The information contained in this Consolidated Interim Financial Report as at 30 September 2024 – Press Release was not prepared in accordance with the international accounting standard applicable to interim financial reports (IAS 34).

It should be noted that, in the application of the accounting policies, the management is required to make judgements, estimates and assumptions about the carrying amounts of certain assets and liabilities as well as the information regarding contingent assets and liabilities. Estimates and related assumptions take into account all the information available at the reporting date of this document and are based on previous experience and other factors considered reasonable under the circumstances and have been used to estimate the carrying values of assets and liabilities not readily available from other sources. In the presentation of the Consolidated Interim Financial Report at 30 September 2024 - Press Release, estimates have been used to support the carrying amount of some of the valuation-based items, as required by the accounting standards and regulations. These estimates are largely based, as regards assets, on calculations of future recoverability of the values recognised in the accounts and as regards liabilities, on estimates of the probability of using resources to meet the obligations and on the amount of resources necessary to that end, according to the rules laid down in current legislation and standards. They have been made on the assumption of a going concern, on, i.e. without contemplating the possibility of the forced sale of the estimated items. For some of the above items, the valuation is particularly complex given the uncertainty of the macroeconomic and market situation, characterised by significant levels of volatility in the financial parameters determining the valuation. For other items, the complexity and subjectivity of estimates is influenced by the intricacy of the underlying assumptions, the amount and variability of available information and the uncertainties connected with possible future outcomes of proceedings, disputes and litigation. The parameters and information used to determine the above-mentioned values are therefore significantly affected by multiple factors, which could change rapidly in ways that are currently unforeseeable and, as a result, future effects on the estimated carrying amounts cannot be ruled out.

With specific reference to the assessment of credit exposures, whether represented by receivables or securities, it should be noted that the IFRS9 accounting standard requires that not only historical and current information have to be considered, but also macroeconomic forecast information ("Forward Looking" components), and, in the current crisis context, updating the scenarios underlying the Forward looking components is a particularly complex.
For the purposes of calculating expected credit losses, the Group uses specific models that adopt risk parameters (Probability of Default "PD" and Loss Given Default"LGD") by forward-looking analysis through specific scenarios developed by the external provider Moody's Analytics. These scenarios incorporate forward-looking information that considers different possible developments in the pandemic crisis and the military conflict in Ukraine.. Specifically, the forward-looking component is determined by three macroeconomic scenarios: a baseline scenario, a positive scenario and an adverse scenario. The baseline scenario is weighted at 40% as it is considered the most likely to occur. The positive and adverse scenarios are weighted at 30% and respectively represent better or worse alternative possibilities.

With regard to the projections of future cash flows, assumptions and parameters used for the purposes of assessing the recoverability of goodwill, the Fineco brands and domains accounted for in the financial statements, it should be noted that the parameters and information used are significantly influenced by the macroeconomic market scenario, which could undergo unpredictable changes in light of the uncertainties highlighted above. In this regard, it should be noted that as at 30 September 2024 the Bank assessed that the reasonably estimated changes in the forecast data used as at 31 December 2023 are not such as to have a significant impact on the positive outcome of the impairment test carried out with reference to this date, the results of which confirmed the sustainability of the goodwill accounted for in the financial statements, not highlighting the need for a write-down in any of the hypothesized scenarios, confirming a value in use significantly higher than the book value.

With reference to contribution obligations pursuant to Directive 2014/49/EU (Deposit Guarantee Schemes – DGS), it should be noted that in February 2024, Article 42-bis “Transitional Rule: 2024 contributions” was introduced into the Statutes of the Interbank Deposit Guarantee Fund, aimed at enabling the target level of 0.8% of protected deposits to be reached within the timeframe defined by law, no later than 2nd July 2024. For the contribution due for 2024, the financial envelope is made up of ordinary and additional contributions to which the member banks are liable as at 31st March 2024. For this reason, the contribution for the 2024 financial year was recognized in the income statement for the first quarter of 2024 under “Other charges and provisions”, rather than at the end of the third quarter as was the case in the past.

The scope of consolidation includes the parent company FinecoBank and the fully consolidated subsidiary Fineco Asset Management DAC. Vorvel SIM S.p.A., the only investment subject to significant influence, was consolidated using the equity method.

CERTIFICATIONS AND OTHER COMMUNICATIONS

Related-Party Transactions

With reference to paragraph 8 of Article 5 "Disclosure of related-party transactions" of the Consob Regulation on related-party transactions (adopted by Consob with resolution no. 17221 of 12 March 2010 and subsequently amended), please note that in the third quarter of 2024 minor intercompany transactions and/or transactions with related parties in general, both Italian and foreign, were conducted within the ordinary course of business and related financial activities of the Bank, and were carried out under arm's length conditions, i.e. conditions similar to those applied to transactions with unrelated third parties.

During the same period, no other transactions were undertaken with related parties that could significantly affect the Bank's asset situation and results, or atypical and/or unusual transactions, including intercompany and related party transactions.

DISCLAIMER

This Press Release may contain written and oral “forward-looking statements”, which includes all statements that do not relate solely to historical or current facts and which are therefore inherently uncertain. All forward-looking statements rely on a number of assumptions, expectations, projections and provisional data concerning future events *and are subject to a number of uncertainties and other factors, many of which are outside the control of FinecoBank S.p.A. (the "Company"). There are a variety of factors that may cause actual results and performance to be materially different from the explicit or implicit contents of any forward-looking statements and thus, such forward-looking statements are not a reliable indicator of future performance. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by applicable law. The information and opinions contained in this Press Release are provided as at the present date and are subject to change without notice. Neither this Press Release nor any part of it nor the fact of its distribution may form the basis of, or be relied on or in connection with, any contract or investment decision.*

The information, statements and opinions contained in this Press Release are for information purposes only and do not constitute a public offer under any applicable legislation or an offer to sell or solicitation of an offer to purchase or subscribe for securities or financial instruments or any advice or recommendation with respect to such securities or other financial instruments. None of the securities referred to herein have been, or will be, registered under the U.S. Securities Act of 1933, as amended, or the securities laws of any state or other jurisdiction of the United States or in Australia, Canada or Japan or any other jurisdiction where such an offer or solicitation would be unlawful (the "Other Countries"), and there will be no public offer of any such securities in the United States or in the Other Countries. This Press Release does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States or in the Other Countries.

Declaration of the Manager in Charge of Preparation of the Parent Company's Financial Reports

The undersigned Erick Vecchi, as Manager in charge of preparation of FinecoBank S.p.A.'s Financial Reports,

DECLARES

in compliance with the provisions of the second paragraph of Article 154-bis of the "Consolidated Finance Act", that the accounting information contained in this press release corresponds to results in the Company accounts, books and records.

Milan, November 5th 2024

The Nominated Official in charge of
drawing up company accounts

Enquiries

Fineco - Media Relations
Tel.: +39 02 2887 2256
mediarelations@finecobank.com

Fineco - Investor Relations
Tel. +39 02 2887 2358
investors@finecobank.com

Barabino & Partners
Tel. +39 02 72023535
Emma Ascani
e.ascani@barabino.it
+39 335 390 334

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