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Oggetto : WIIT_PR_German contracts renewal and extension for 11mln Euro

Testo del comunicato

Vedi allegato

PRESS RELEASE

WIIT keeps growing in Germany

Renewed contracts worth a total of Euro 11.0 million, including Euro 2.5 million for extension to new services

Milan, 11 December, 2024 - WIIT S.p.A. ("WIIT" or the "Company"; ISIN IT0005440893; WIIT.MI), one of the leading European players in the market of Cloud Computing services for enterprises focused on the provision of continuous Private and Hybrid Cloud services for critical applications, **announces the renewal and extension of two contracts in Germany through its German subsidiary WIIT AG, with a total value of Euro 11.0 million.**

- **The first agreement, with a four-year term and a value of Euro 7.5 million**, signed with a German public administration company, strengthens the existing relationship with the client expanding the scope of services of the Managed Cloud Native Platform adopted, for an **additional value of Euro 1 million**. The innovative Cloud Native Platform services will be delivered by WIIT AG's Region Germany Center.
- **The second agreement, with a multi-year duration and a value of Euro 3.5 million** for Data Center and Network services, signed with a major international software company specializing in SaaS solutions for the European MarTech market, **confirms the well-established partnership in place for more than a decade and expands the previous contract with an additional Euro 1.5 million in Network and Data Center services**. The latter will be provided by WIIT AG's Germany South Region, supporting the German company's multi-year growth strategy.

Christoph Herrnkind, CEO of WIIT AG, comments, *"We are delighted with our customers' renewed trust in WIIT's Cloud services, trust that has enabled us to expand the existing perimeter and further consolidate a long-standing partnership. With the Group's data centers operating in the Germany Center and South Regions, our customers will be able to further scale their digital infrastructure and increase resilience and efficiency of their critical applications."*

"The growing commercial pipeline, renewals and extension of existing contracts with our customers confirm the Group's development expectations in Germany and the effectiveness of WIIT's strategy of upselling the complete portfolio of Cloud services to German customers as well." said **Alessandro Cozzi, CEO of WIIT**.

WIIT S.p.A.

WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a leader in the Cloud Computing market. The company has a pan-European footprint and is present in key markets, such as Italy, Germany and Switzerland, positioning itself among the leading players in the provision of innovative Private and Hybrid Cloud technology solutions. WIIT operates through managed processes, specialised resources and technology assets including proprietary data centres spread across 7 regions: 4 in Germany, 1 in Switzerland and 2 in Italy, 2 of which are Premium Zone enabled, i.e. with Tier IV certified data centres by the Uptime Institute and the highest levels of security by design. WIIT has 6 SAP certifications at the highest level of specialisation. Its end-to-end approach enables the company to provide its partner companies with customised, high value-added services with the highest security and quality standards for the management of critical applications and business continuity, while guaranteeing maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). Since 2022, the WIIT Group has joined the UN Global Compact. (www.wiit.cloud)

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