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Oggetto : Leonardo's FY2024 Financial Preliminary Results

Testo del comunicato

Vedi allegato



PRESS RELEASE

LEONARDO: BOARD OF DIRECTORS REVIEWED 2024 PRELIMINARY RESULTS

Results above or in line with 2024 Guidance

- **New Orders increased to €20.9 billion (+12.2%¹ compared to Pro-forma 2023), with a book-to-bill ratio of 1.2x**
- **Revenues increased to €17.8 billion (+11.1%¹ vs Pro-forma 2023)**
- **EBITA² increased to €1,525 million (+12.9%¹ vs Pro-forma 2023)**
- **Free Operating Cash Flow higher at €826 million (+26.7%¹ vs Pro-forma 2023)**

The Group's Net Debt decreased by 22.7%¹ to €1,795 million, compared to €2,322 million in 2023

Sustainability KPIs improved across all areas: social, innovation, and environment

Update on the Industrial Plan will be presented on March 11

¹ In order to make the Group's performance more comparable, the comparative data for the financial year is also provided in Proforma version, including the contribution of the Telespazio Group, fully consolidated starting from January 1, 2024.

² To provide an integrated view of Leonardo's performance in the sectors in which it operates, starting from this financial year, the Group has revised the composition of EBITA to standardize the treatment of economic results from strategic affiliates with that of fully consolidated companies. Specifically, from the share of the net result of strategic affiliates, already included within the Group's EBITA under the equity method of valuation, non-recurring, exceptional, or non-operating economic items are now excluded. This adjustment, in line with Leonardo's policies and the approach already applied to fully consolidated companies, ensures that EBITA reflects a profitability that is not affected by volatile elements.

Rome, 20/02/2025 – The Board of Directors of Leonardo reviewed today the preliminary results for the year ended December 2024.

"The 2024 preliminary results," said Roberto Cingolani, CEO and General Manager of Leonardo, "demonstrates the economic, financial, and industrial strength of Leonardo, with a medium-term development outlook aligned with the objectives outlined in the Industrial Plan. In 2024, we experienced significant volume growth alongside improved EBITA. The strong performance of the Defense and Security segment, coupled with acceleration of the savings plan, offset the impact of external factors in the Aerostructures and Space manufacturing segments. The improvement in Free Operating Cash Flow enables us to reduce the Group's net debt, while paying a doubled dividend".

"All of this," added Roberto Cingolani, "enables Leonardo to increasingly play a leading role in the global Aerospace, Defense, and Security industry, with a growing ability to catalyze new alliances and establish a presence in strategically significant global programs".

"The past year," he concluded, "has also been significant in our progress in the field of sustainability. Leonardo is increasingly proving itself to be a company capable of attracting young talent, being inclusive, driving innovation, and improving its environmental impact. This is a substantial commitment that involves the entire company and its partners".

2024 Preliminary Results

The financial performance for the 2024 fiscal year confirms the **Group's strong performance**, with growth in volumes, solid profitability, and positive cash generation.

Orders reached €20.9 billion, representing a 16.8% increase compared to 2023 (+12.2% compared to Pro-forma data), even in the absence of major large contracts. This growth was driven by the contribution from Electronics for Defense and Security, which spanned all key business areas of the EDS Europe segment and the subsidiary Leonardo DRS, as well as the Helicopters division, both in the government and commercial sectors. The contribution from Cyber & Security Solutions, along with growth across all business sectors in which the Group operates, also contributed to the increase.

The Order Backlog ensures a coverage in terms of equivalent production equal to 2.5 years, and exceeded the threshold of €bil. 44 in 2024, thanks to the success of the commercial campaigns carried out in the last years.

Revenues grew by 16.2% to €17.8 billion (+11.1% compared to Pro-forma data), with nearly all business sectors seeing growth, particularly driven by the consistent improvement in the execution capacity of the order book and the ongoing optimization of the supply chain. Notably, the Electronics for Defense and Security segment, both in Europe and especially the U.S., and the Helicopters division, played a significant role in this growth.

EBITA amounted to €1,525 million, reflecting the strong performance of the Group's businesses, with a 15.8% increase compared to 2023 (+12.9% compared to Pro-forma data), primarily driven by higher activity volumes. The solid performance in the Defence & Security business segment, particularly Electronics, and the acceleration of the savings plan, more than offset the effect of some negative external factors on both the Aerostructures performance and the Space manufacturing segment. The indicator, as defined above, equal to €mil. 1,452 (€mil. 1,326 in the Pro-forma figure of 2023), was in line with the set targets and was up from the previous year, thus confirming the positive impact of the actions envisaged in the business plan and despite the mentioned challenges.

(€mil.)	2023	2023 pro-forma	2024
EBITA (as previously defined)	1,289	1,326	1,452
<i>Non-recurring expenses, extraordinary or non-routine items (net of related tax effects) of strategic affiliates</i>	28	25	73
EBITA	1,317	1,351	1,525

To provide an integrated view of Leonardo's performance in the sectors in which it operates, starting from this financial year, the Group has revised the composition of EBITA to standardize the treatment of economic results from strategic affiliates with that of fully consolidated companies. Specifically, from the share of the net result of strategic affiliates, already included within the Group's EBITA under the equity method of valuation, non-recurring, exceptional, or non-operating economic items are now excluded. This adjustment, in line with Leonardo's policies and the approach already applied to fully consolidated companies, ensures that EBITA reflects a profitability that is not affected by volatile elements.

The **Free Operating Cash Flow**, amounting to €mil. 826, up by 30.1% compared to the 2023 figure of €mil. 635 (€mil. 652 in the Pro-forma figure) and in line with expectations, confirmed the positive trend that had already been highlighted in previous years. The results achieved benefitted from the actions aimed at strengthening the business performance, and the good cash-ins process, a tighter control on investments while supporting business growth and an effective financial strategy.

The **Group Net Debt**, equal to €mil. 1,795, showed an improvement (22.7%) compared to 31 December 2023 (€mil. 2,323); the figure benefitted from strengthening the cash generation of the Group and from postponements in the "bolt-on" acquisition plan.



In 2024, the **sustainability performance indicators in the social, innovation, and environmental areas** are improving.

In 2024, the **workforce** increased by 6,902 employees compared to 2023 (+12.6%), which was also due to the consolidation of Telespazio, with employees under 30 representing 15.0% of the total (+2.0 percentage points compared to 2023), continuing the positive trend of recent years. The share of new hires under 30 as a percentage of total hires also rose by +1.8 percentage points versus 2023, reflecting the ongoing development of skills within the Group. The commitment to creating an environment which enhances gender equality is demonstrated by the increase in the number of female executives who achieved 17.7% of total managers, and by the new female hires with STEM degrees, the ratio of which to total hires of workers with STEM degrees increased compared to 2023 (+0.8 p.p.), standing at 23.2%.

Following investments made in 2024, **computing power and storage capacity per employee** increased (+12.0% and +48.9%, respectively, compared to 2023). **Research and development spending** reached €2.490 billion (+13.1%), accounting for approximately 14% of revenues.

Despite the growth in business and revenues compared to 2023, there was a further **reduction in emission intensities Scope 1 and 2** (-18.3% location-based and -17.7% market-based), thanks to, mainly, the increased share of renewable energy purchased from the grid, a substantial reduction in emission factors in certain countries where Leonardo operates, and improvements in energy efficiency and thermal plant operations.

Several important milestones were achieved, in the sustainability area, throughout the year, including the validation of decarbonization targets by the *Science Based Targets initiative*, including downstream and upstream Scope 3 emissions, and the *UNI/PdR125:2022 certification* for gender equality. Finally, in 2024, Leonardo was confirmed for the fifteenth consecutive year in the *Dow Jones Sustainability Indices* (DJSI World and DJSI Europe).

Key Performance Indicators

	2023	2024	Change	2023 Pro-forma	Pro-forma Change %
New orders	17,926	20,945	16.8%	18,668	12.2%
Order backlog	39,529	44,178	11.8%	40,903	8.0%
Revenues	15,291	17,763	16.2%	15,982	11.1%
EBITDA (*)	1,911	2,219	16.1%	1,970	12.6%
EBITA (*)	1,317	1,525	15.8%	1,351	12.9%
ROS (*)	8.6%	8.6%	0.0 p.p.	8.5%	0.1 p.p.
Group Net Debt	2,323	1,795	(22.7%)	2,322	(22.7%)
FOCF	635	826	30.1%	652	26.7%

(*) As from the current year, Leonardo has revised the composition of these KPIs with regard to the results of those investees that are regarded as being strategic, excluding the effects arising from the volatility originated by non-recurring, extraordinary or non-routine items in the income statement, in line with the approach already applied to companies consolidated on a line-by-line basis. Following the new definition, comparative data are provided in restated form.

The Group's business conducted through JVs and associates with strategic and financial importance (including GIE-ATR, MBDA, Hensoldt and Thales Alenia Space) is only reflected at the level of EBITA, as a result of the valuation at equity and, from a financial point of view, limited to the dividends collected. In 2024 the Group strategic JVs and associates recorded total revenues of €bil. 3.0 (€bil. 2.8 in 2023, Pro-forma figure), as concerns Leonardo's share: as a result, the Group's aggregate pro-forma revenues would come to about €bil. 20.8 (€bil. 18.8 in 2023, Pro-forma figure).

Sustainability and Performance indicators

Social

	2023	2024	Variation
Workforce (no.)	53,566	60,468	12.9%
Women on total workforce (%)	19.6	20.3	0.7 p.p.
Employees under 30 on total employees (%)	13.0	15.0	2.0 p.p.
Women in senior managerial positions on total senior managers (%)	15.1	17.7	2.6 p.p.
Hires under 30 on total hires (%)	48.7	50.5	1.8 p.p.
Women hires on total hires (%)	24.5	24.1	(0.4) p.p.
Women hires with STEM degree on total hires with STEM degree (%)	22.4	23.2	0.8 p.p.
Injury rate (injuries per 1,000,000 worked hours)	2.03	1.70	(16.5%)

Innovation

Total R&D expenses (€ million)	2,201	2,490	13.1%
Computing power per capita (Gigaflops on no. of Italian employees)	199	222	12.0%
Data storage capacity per capita (Gigabyte on no. of Italian employees)	957	1,425	48.9%

Environmental

Energy consumption (TJ)	5,311	5,377	1.2%
Water withdrawals (megaliters)	4,929	4,647	(5.7%)
Waste produced (tons)	33,065	32,555	(1.5%)
Scope 1 and 2 (market-based) CO2 emissions (ktons)	251	240	(4.4%)
Intensity of consumption of electricity withdrawn from external grid (kWh/€)	0.042	0.038	(9.1%)
Scope 1 and 2 CO2 emissions intensity on revenues (g/€) location based	27.7	22.6	(18.3%)
Scope 1 and 2 CO2 emissions intensity on revenues (g/€) market based	16.4	13.5	(17.7%)

PERFORMANCE BY SECTOR

	December 2023									
	New orders	Pro-forma	Order backlog	31 December 2023 Pro-forma	Revenues	Pro-forma	EBITA *	Proforma *	ROS% *	Pro-forma *
Helicopters	5,513	5,513	14,426	14,426	4,725	4,725	422	422	8.9%	8.9%
Defence Electronics & Security	9,081	9,081	15,890	15,890	6,955	6,955	840	840	12.1%	12.1%
Cyber & Security Solutions	692	692	993	993	594	594	36	36	6.1%	6.1%
Aircraft	2,395	2,395	7,972	7,972	2,938	2,938	419	419	14.3%	14.3%
Aerostructures	644	644	1,095	1,095	636	636	(151)	(151)	(23.7%)	(23.7%)
- of which GIE ATR	-	-	-	-	-	-	12	12		
Space	-	763	-	1,393	-	701	20	54	n.a.	7.7%
Other activities	534	534	375	375	760	760	(269)	(269)	(35.4%)	(35.4%)
Eliminations	(933)	(954)	(1,222)	(1,241)	(1,317)	(1,327)	-	-	n.a.	n.a.
Total	17,926	18,668	39,529	40,903	15,291	15,982	1,317	1,351	8.6%	8.5%
	December 2024									
	New orders	Order backlog		Revenues		EBITA		ROS%		
Helicopters	5,867	15,146		5,249		465		8.9%		
Defence Electronics & Security	10,329	18,275		7,758		1,014		13.1%		
Cyber & Security Solutions	833	1,091		648		49		7.6%		
Aircraft	2,892	8,019		2,861		417		14.6%		
Aerostructures	692	1,050		746		(151)		(20.2%)		
- of which GIE ATR						17				
Space	957	1,722		906		31		3.4%		
Other activities	704	314		1,007		(300)		(29.8%)		
Eliminations	(1,329)	(1,439)		(1,412)		-		n.a.		
Total	20,945	44,178		17,763		1,525		8.6%		
	Change %									
	New orders	Pro-forma	Order backlog	Pro-forma	Revenues	Pro-forma	EBITA	Pro-forma	ROS%	Pro-forma
Helicopters	6.4%	6.4%	5.0%	5.0%	11.1%	11.1%	10.2%	10.2%	0.0 p.p.	0.0 p.p.
Defence Electronics & Security	13.7%	13.7%	15.0%	15.0%	11.5%	11.5%	20.7%	20.7%	1.0 p.p.	1.0 p.p.
Cyber & Security Solutions	20.4%	20.4%	9.9%	9.9%	9.1%	9.1%	36.1%	36.1%	1.5 p.p.	1.5 p.p.
Aircraft	20.8%	20.8%	0.6%	0.6%	(2.6%)	(2.6%)	(0.5%)	(0.5%)	0.3 p.p.	0.3 p.p.
Aerostructures	7.5%	7.5%	(4.1%)	(4.1%)	17.3%	17.3%	0.0%	0.0%	3.5 p.p.	3.5 p.p.
- of which GIE ATR							41.7%	41.7%		
Space		25.4%		23.6%		29.2%	55.0%	(42.6%)		(4.3) p.p.
Other activities	31.8%	31.8%	(16.3%)	(16.3%)	32.5%	32.5%	(11.5%)	(11.5%)	5.6 p.p.	5.6 p.p.
Eliminations	(42.4%)	(39.3%)	(17.7%)	(15.9%)	(7.2%)	(6.4%)	n.a.	n.a.	n.a.	n.a.
Total	16.8%	12.2%	11.8%	8.0%	16.2%	11.1%	15.8%	12.9%	0.0 p.p.	0.1 p.p.

(*) restated value

Helicopters

The performance in 2024 confirms the positive trend in the sector, with **Orders, Revenues, and EBITA** all showing growth compared to the previous year. During the period, 191 new helicopters were delivered, compared to 185 in 2023. **Orders** reached €5.9 billion, reflecting a 6.4% increase over 2023, driven by higher commercial acquisitions alongside significant government contracts, further validating the success of the products in the portfolio. **Revenues** surpassed the €5 billion mark for the first time, with a significant increase of 11.1% compared to the previous year, primarily supported by increased activities in the dual-use helicopter lines, as well as in CSS&T (Customer Support, Services & Training). **EBITA** grew by approximately 10.2%, driven by higher revenues, with profitability in line with the previous year.

Electronics for Defence and Security

The results for the period highlight a significant increase in orders compared to the previous year, with a book-to-bill ratio of 1.3. **Revenues** and **EBITA** also show substantial growth across all major business areas, including the European Electronics segment and the DRS subsidiary. The strategic affiliates, particularly MBDA, made a positive contribution. **Orders** grew sharply compared to the previous year (+13.7%), and **revenues** show notable growth in 2023, both in the European Electronics segment (+9.4%) and the Leonardo DRS subsidiary (+14.4%), driven by the continuous and steady expansion of the order book. **EBITA** showed strong growth in all major business areas, primarily due to higher volumes in both the European Electronics segment, despite increased pass-through activities, and Leonardo DRS. The strategic affiliates, especially MBDA, made a positive contribution to profitability within the Group's perimeter.

Leonardo DRS data in USD

	New orders	Revenues	EBITA	ROS%
DRS (\$mil.) December 2023	3,516	2,826	273	9.7%
DRS (\$mil.) December 2024	4,077	3,234	325	10.0%

Cyber & Security Solutions

The **Cyber Security & Solutions** sector, reported separately from **Electronics for Defence and Security** starting in 2024, shows significant growth in both volumes and profitability compared to the previous year. **Orders**, amounting to €833 million, demonstrate a substantial increase over 2023 (+20.4%), with a book-to-bill ratio of 1.3. **Revenues** also grew compared to the same period in 2023 (+9.1%), driven in part by higher orders during the period. **EBITA** increased primarily due to higher volumes and improved operational profitability.

Aircraft

The **Aircraft** sector demonstrates a significant increase in **Orders** and further improvement in profitability, which had already reached high levels in previous years. **Orders**, totaling €2.9 billion, show a notable growth of 20.8% compared to 2023. **Revenues** are broadly in line with 2023 (-2.6%), excluding the fall in pass-through activities - particularly the EFA Kuwait program - due to the natural evolution of serial production activities and despite the postponement of some export campaigns for

Proprietary Platforms to the following year. **EBITA** remains in line with the previous year, with a further improvement in profitability that more than offsets the slight decline in revenues.

Aerostructures

Despite the external challenges continuing to impact the growth of the B787 program, 2024 saw an increase in demand from OEMs, leading to a gradual rise in production and deliveries, aided by the steady resolution of supply chain issues at all levels. In terms of orders, commercial performance exceeded 2023 levels for the B787 series, driven by the anticipated recovery in Boeing demand, with a slight increase also seen in programs with the GIE consortium and Airbus. Revenues showed a growth compared to 2023 (+17.3%), due to increased activity on the B787 and A321 programs, while **EBITA** was slightly lower than the 2023 result, as the higher absorption from increased production hours partially offset the higher production costs caused by inflationary pressures. As for the GIE Consortium, performance was in line with the previous year, driven by the rise in customer support activities.

Key Performance Indicators for the sector

	New orders	Revenues	EBITA *	ROS% *
December 2023				
Aerostructures	644	636	(163)	(25.6%)
GIE ATR	-	-	12	n.a.
Total	644	636	(151)	(23.7%)
December 2024				
Aerostructures	692	746	(168)	(22.5%)
GIE ATR	-	-	17	n.a.
Total	692	746	(151)	(20.2%)
Change %				
Aerostructures	7.5%	17.3%	(3.1%)	3.1 p.p.
GIE ATR	n.a.	n.a.	41.7%	n.a.
Total	7.5%	17.3%	0.0%	3.5 p.p.

(*) restated value

Space

The performance in 2024 shows a solid level of orders, notwithstanding the outstanding performance recorded in 2023 thanks to the positive effects of the NRRP (National Recovery and Resilience Plan). Profitability has decreased due to challenges in the commercial telecommunications segment of the subsidiary Thales Alenia Space. In terms of revenues, Telespazio, the Group's subsidiary, reports growth, driven by contributions across all lines of business - Satellite Systems and Operations, SatCom, and Geo Information - especially in institutional programs. Moving to **EBITA**, in the services segment, Telespazio saw an increase in operating results compared to the previous year, with a ROS of 10%, driven by higher production volumes and supported by margins in line with historical performance, despite the competitive pressures in the market.



In order to highlight the contribution of the entities consolidated by Leonardo to the Space Sector, the economic and profitability performance of the Space business line of Leonardo S.p.a. and of Telespazio Group at 31 December 2024 is reported below:

December 2023	New orders	Revenues	EBITA*	ROS%*
Space	763	701	54	7.7%
- of which Leonardo's Business Space and Telespazio Group	763	701	66	9.4%

December 2024	New orders	Revenues	EBITA	ROS%
Space	957	906	31	3.4%
- of which Leonardo's Business Space and Telespazio Group	957	906	80	8.8%

(*) restated value

CREDIT RATING

As of the date of the presentation of this document, Leonardo's ratings, compared to those prior to the latest revision, are as follow:

Agency	Last update	Previous		Updated	
		Credit Rating	Outlook	Credit Rating	Outlook
Moody's	May 2023	Ba1	positive	Baa3	stable
Standard&Poor's	August 2024	BBB-	stable	BBB-	positive
Fitch	November 2024	BBB-	stable	BBB-	positive

It should be noted that the approval of the financial statements and the consolidated financial statements of Leonardo as of December 31, 2024, is scheduled for March 11, 2025. Therefore, the data provided in this document have not completed the audit process (pursuant to Legislative Decree 39/2010 and Legislative Decree 125/2024) by the appointed auditor and should be considered "unaudited." Furthermore, the activities conducted under Law 262/2005, commissioned by the Manager in Charge, regarding the control model for corporate accounting information, are still ongoing and not yet completed.

The officer in charge of the company's financial reporting, Alessandra Genco, hereby declares, in accordance with the provisions of Article 154-bis, paragraph 2, of the Consolidated Law on Finance, that the accounting information included in this press release corresponds to the accounting records, books and supporting documentation.

As part of the annual assessment of the independence requirements of the Directors, at today's meeting, the Board of Directors verified that the independence requirements set out by the TUF and the Corporate Governance Code remain in place for the non-executive Directors Trifone Altieri, Giancarlo Ghislanzoni, Enrica Giorgetti, Dominique Levy, Francesco Macri, Cristina Manara, Silvia Stefini, Elena Vasco, and Steven Wood. The Board also verified the non-independence of Director Marcello Sala, due to his role and employment relationship with the Ministry of Economy and Finance. With regard to the Chairman, Amb. Stefano Pontecorvo, taking into account



the actual exercise of the powers conferred upon him in the field of Finanza agevolata, the Board of Directors confirmed his qualification as Executive Chairman and, therefore, a non-independent Director pursuant to the TUF and the Corporate Governance Code.

Leonardo is one of the leading industrial companies in Aerospace, Defense, and Security (AD&S) globally. With 51,000 employees worldwide, it is active in the Helicopters, Electronics, Aircraft, Cyber & Security, and Space sectors, and is a partner in some of the most important international programs in the industry, such as Eurofighter, NH90, FREMM, GCAP, and Eurodrone. Leonardo has significant production capabilities in Italy, the United Kingdom, Poland, and the United States, operating through subsidiaries, joint ventures, and equity stakes, including Leonardo DRS (72.3%), MBDA (25%), ATR (50%), Hensoldt (22.8%), Telespazio (67%), Thales Alenia Space (33%), and Avio (29.6%). Listed on the Milan Stock Exchange (LDO), in 2022 Leonardo reported new orders totaling 17.3 billion euros, an order backlog of 37.5 billion euros, and consolidated revenues of 14.7 billion euros. Included in the MIB ESG index, the company has been part of the Dow Jones Sustainability Indices (DJSI) since 2010.

Investor Relations

Ph +39 0632473512
ir@leonardo.com

Press Office

Ph +39 0632473313
leonardopressoffice@leonardo.com
leonardo.com

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Numero di Pagine: 12