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Oggetto : FINCANTIERI signs agreement with TUI AG for two new cruise ships for Marella Cruises

*Testo del comunicato*

Vedi allegato

# FINCANTIERI SIGNS AGREEMENT WITH TUI AG FOR TWO NEW CRUISE SHIPS FOR MARELLA CRUISES

*Marella Cruises embarks on newbuild journey, choosing Fincantieri for its first-ever newly constructed ships*

Fincantieri and TUI AG signed a Memorandum of Agreement (MoA) for the design and construction of **two new cruise ships** for the **Marella Cruises** brand. The value of this agreement, subject to financing and other typical terms and conditions, is considered as very important<sup>1</sup>.

This agreement represents a major step for Marella Cruises, which is venturing into newbuilding for the first time and has chosen Fincantieri as its **strategic partner** for this transformation. At the same time, it establishes a **new customer relationship** for Fincantieri, expanding its client base with a fresh brand in the cruise sector.

The ships will be designed specifically for the English market and have a focus on environmental sustainability. They will redefine premium cruising through refined design, high-quality materials, and a variety of spacious accommodations.

The two vessels will be delivered in calendar year 2030 and 2032.

**Pierroberto Folgiero, CEO and Managing Director of Fincantieri**, commented: *"We are proud to welcome Marella Cruises as a new customer and to support its vision as it enters the newbuild segment. This agreement is a testament to Fincantieri's ability to forge strategic partnerships with an expanding client base, reinforcing our long-term visibility and ensuring a high level of capacity saturation for our shipyards. The project will bring together our expertise in ship design, innovation, and sustainability to deliver vessels that meet the evolving expectations of modern cruise passengers."*

Fincantieri has built a solid and successful relationship with the brand TUI Cruises, joint venture between TUI AG and Royal Caribbean Cruises. This year in February, the Group delivered the cruise ship "Mein Schiff Relax", the first of two InTUItion class new concept cruise ships dual-fuel powered (Liquid Natural Gas - LNG and Marine Gas Oil - MGO), while the second unit, "Mein Schiff Flow", is currently under construction at the Monfalcone shipyard, with delivery scheduled for 2026.

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<sup>1</sup> For Fincantieri a very important cruise agreement is an agreement representing a value exceeding euro 2 billion.

*Fincantieri is one of the world's largest shipbuilding groups, the only one active in all high-tech marine industry sectors. It is leader in the construction and transformation of cruise, naval and oil & gas and wind offshore vessels, as well as in the production of systems and component equipment, after-sales services and marine interiors solutions. Thanks to the expertise developed in the management of complex projects, the Group boasts first-class references in infrastructures, and is a reference player in digital technologies and cybersecurity, electronics and advanced systems. With over 230 years of history and more than 7,000 ships built, Fincantieri maintains its know-how, expertise and management centres in Italy, here employing over 11,000 workers and creating around 90,000 jobs, which double worldwide thanks to a production network of 18 shipyards operating worldwide and with over 22,000 employees.*

[www.fincantieri.com](http://www.fincantieri.com)

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